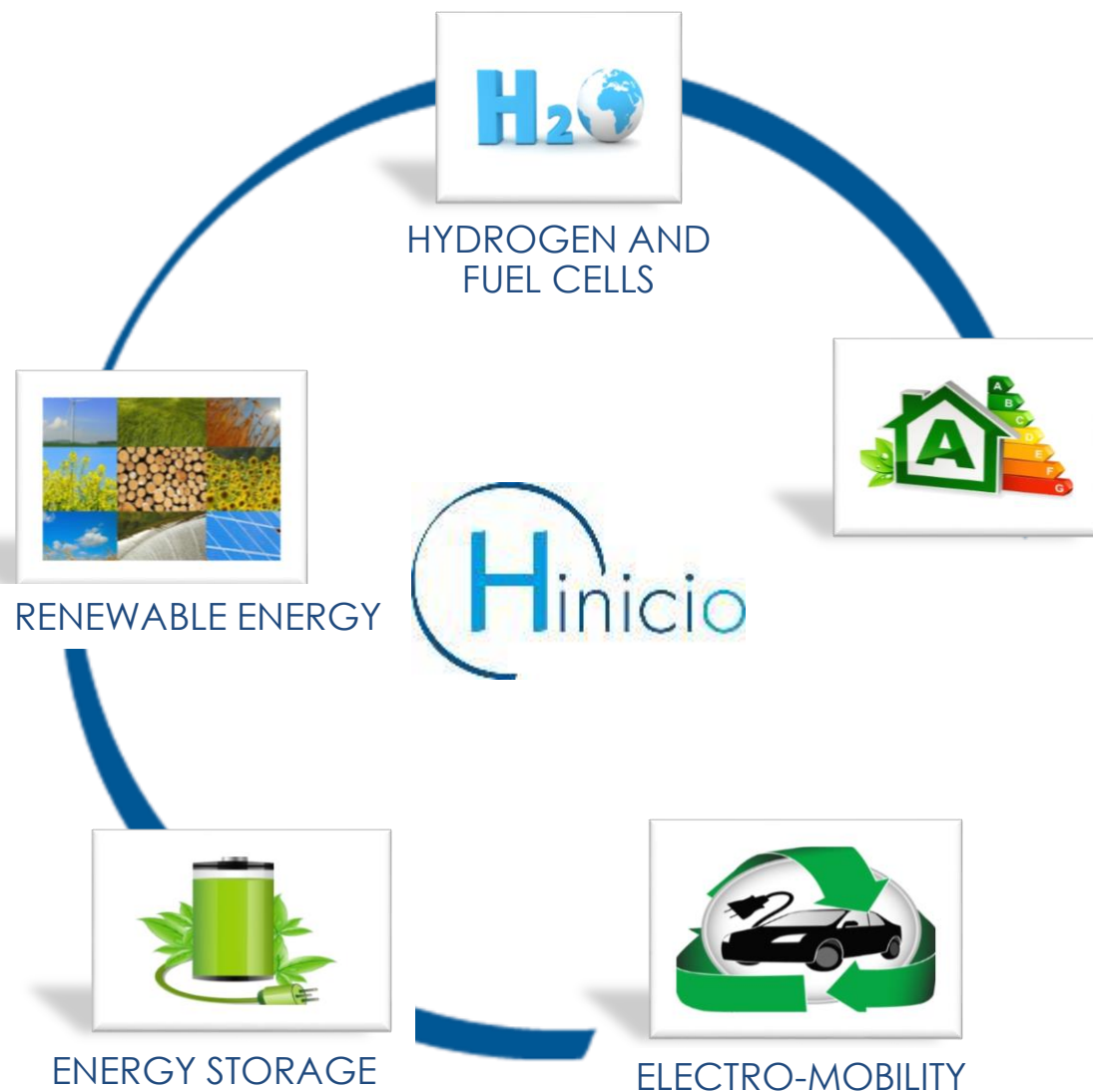


Power-to-gas  
Short term and long term  
opportunities to  
leverage synergies  
between the electricity  
and transport sectors  
through power-to-  
hydrogen



18 December 2015



## STRATEGY CONSULTANTS IN SUSTAINABLE ENERGY AND TRANSPORT

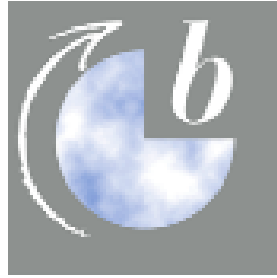
- ❑ Multidisciplinary approach and team:
  - ❖ Technology
  - ❖ Market/economics
  - ❖ Policy and regulation
- ❑ 3 offices:
  - ❖ Brussels (HQ)
  - ❖ Paris
  - ❖ Bogota
- ❑ Clients in more than 15 countries in Europe, Latin America and Asia

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1. Introduction - Setting the scene
2. Application A : Hydrogen from power-to-gas for use in refineries
3. Application B : Semi-centralised power-to-hydrogen system for coupling the electricity and transport sectors
4. Questions



# ***Introduction***

## Setting the scene

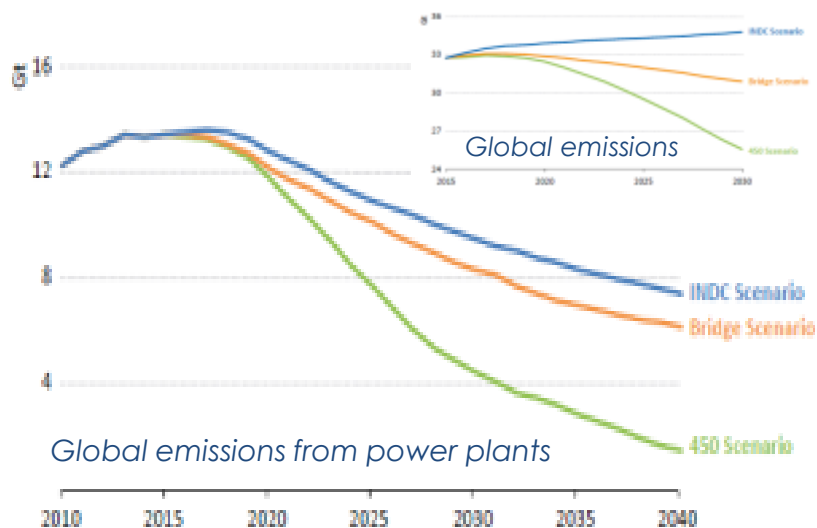


Section 1

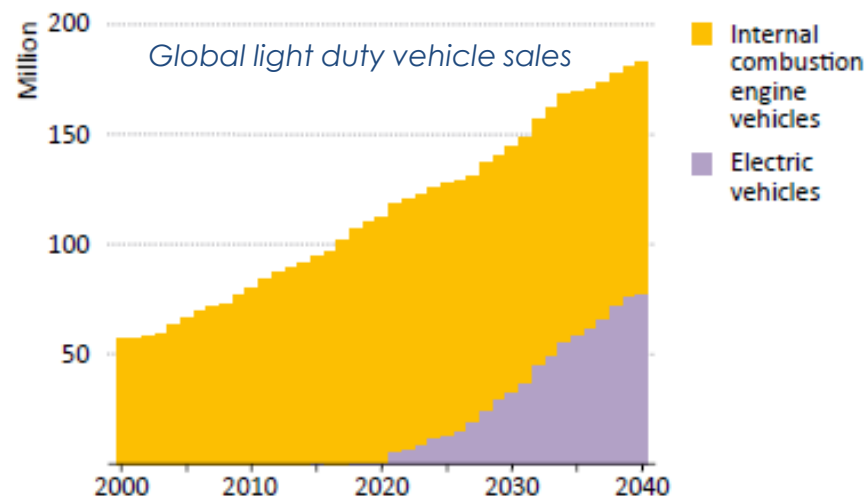
# More renewables and electrification of transport are required on the road to 2°C

IEA 450 (2°C) scenario

## 2°C requires more renewables...



## ... and electrification of transport

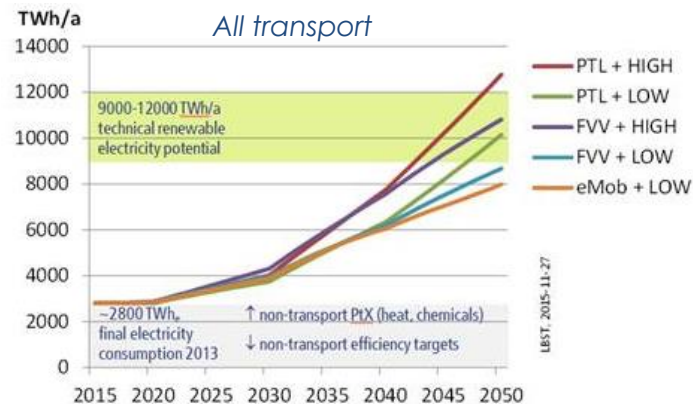
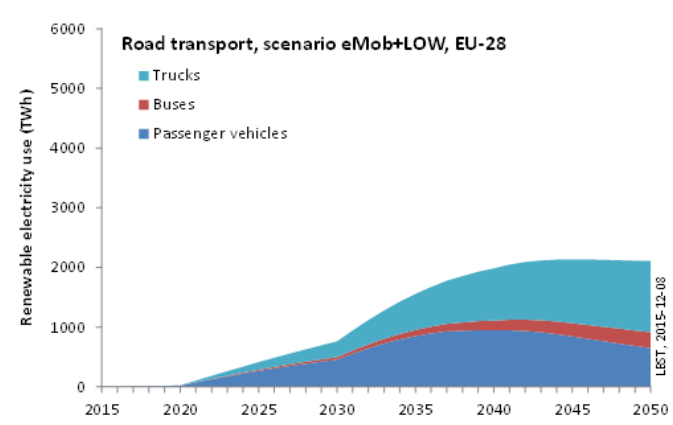
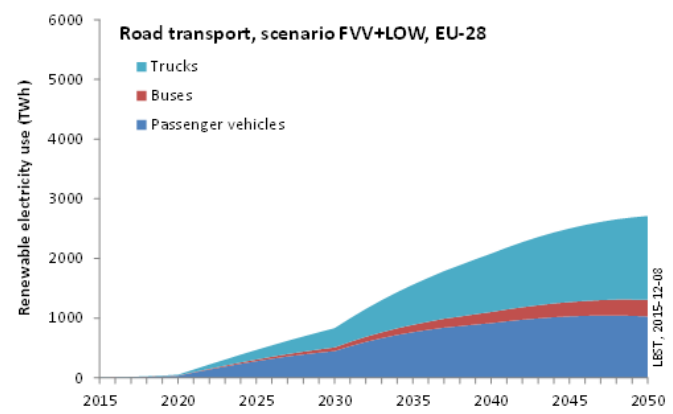
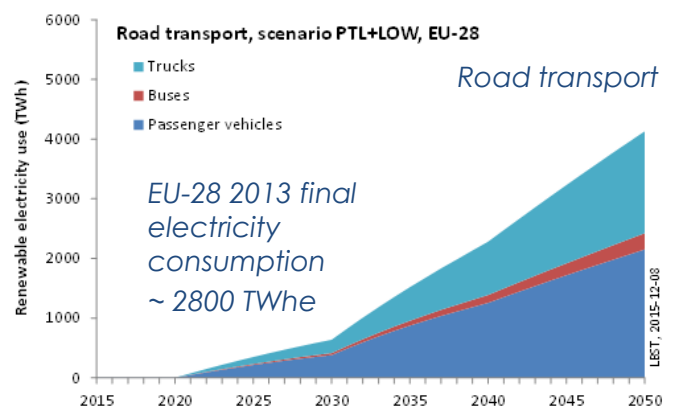


- Investment increase from B\$270/yr in 2014 to **B\$400/yr in 2025**.
- Installed capacity growing from 450 GW today to **3300 GW in 2040**.
- Variable renewables increase from 3% of generation to **more than 20% by 2040**.

- Sales of EVs exceed **40% of total passenger car sales** worldwide in 2040.
- Sets the scene for providing the needed emissions reductions **after 2040**.

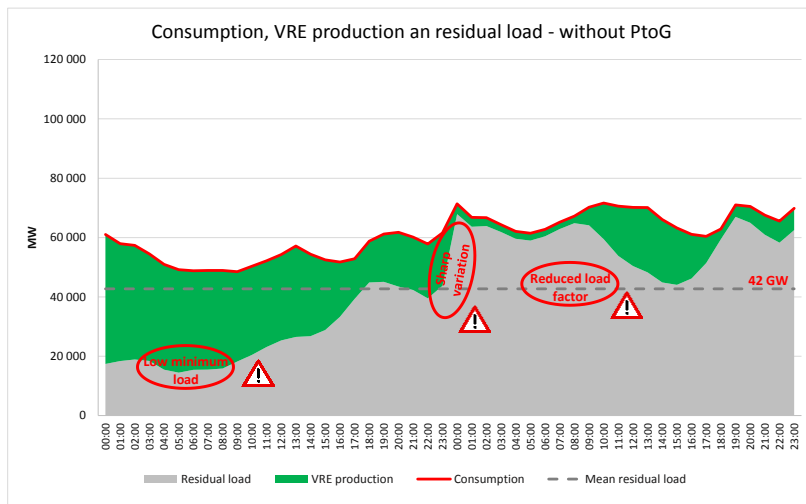
# Additional power generation will be needed for transport

The required additional power generation capacity depends on the adopted powertrain technology, but is in any case substantial.



# Power-to-Gas allows to decarbonise transport while improving the power system's operating conditions

**More renewable without PtG  
= More problems**

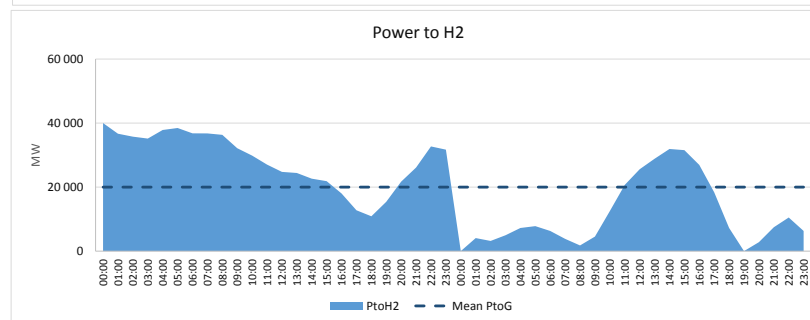
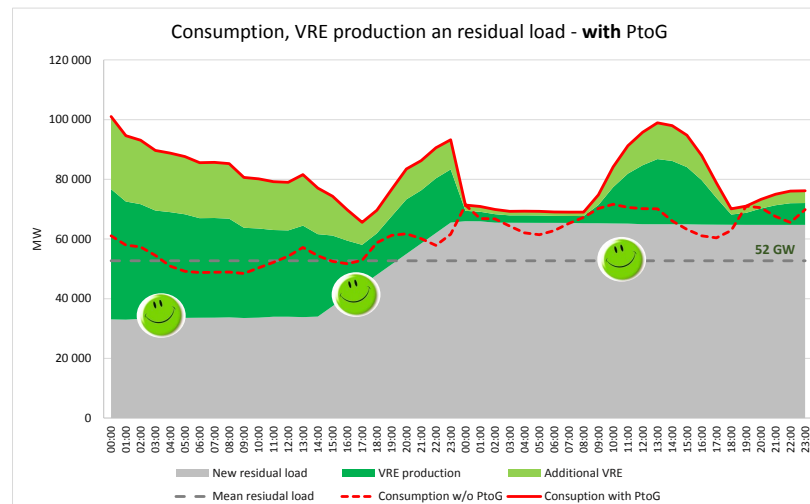


Power consumption during two days in France in Jan and Feb 2013. Actual VRE\* production on these days multiplied by 10

**Power-to-Gas provides systemic benefits and improved economics for all:**

- Improved load factors / less curtailment;
- More predictable operation of dispatchable capacity.

**More renewable with PtG  
= Less problems**

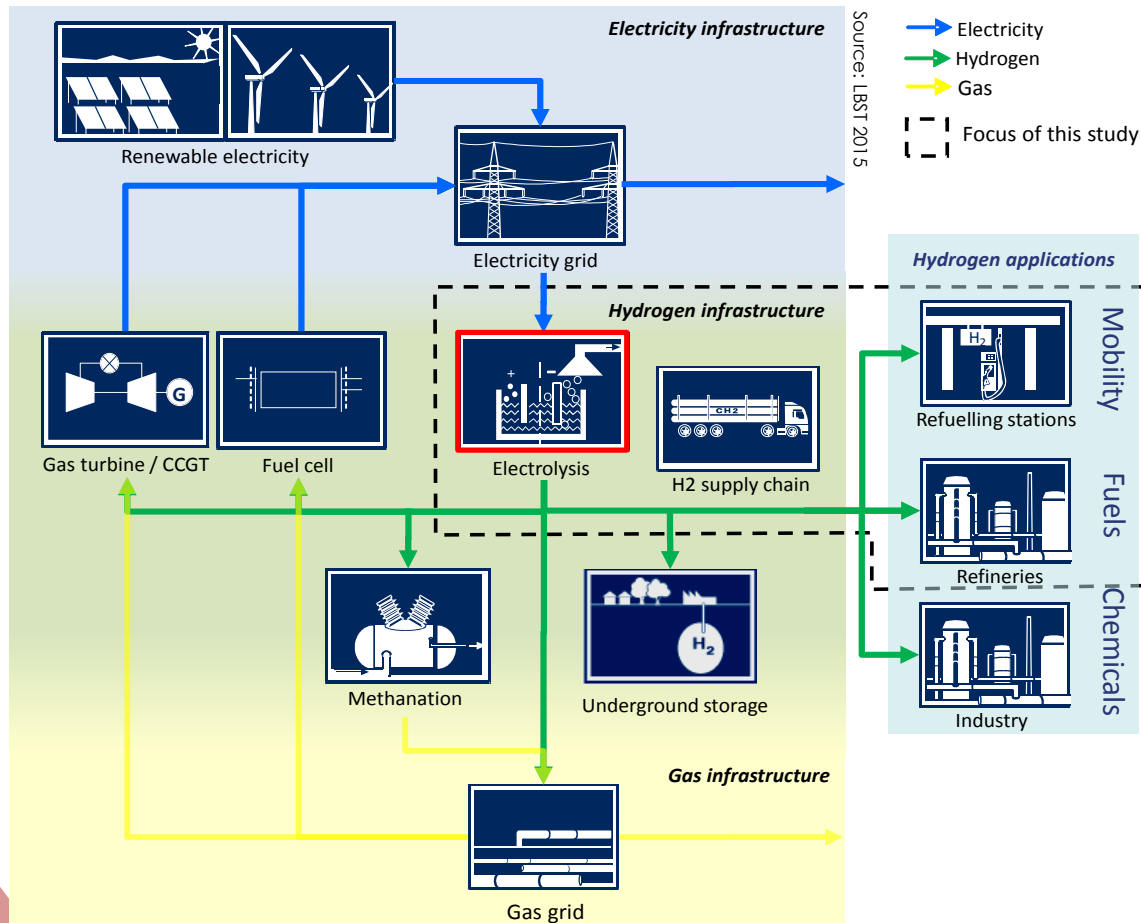


Additional consumption of 20 GW on average from H2 mobility  
Only half of this is provided by additional VRE  
The other half is provided by the existing capacity:

\*VRE : variable renewable energy



# Power-to-Gas: Linking renewable electricity and transport



Scope of the study

Definition

## Power-to-Gas – PtG :

Production of a high-energy-density gas via water electrolysis

# Power-to-Gas can support balancing at any time scale and at any point in the T&D system

1

With a high degree of **flexibility** and supported by large amounts of storage, PtG can **support balancing at any time scales**, from supply of **primary reserve** to **seasonal storage** (with underground storage).

2

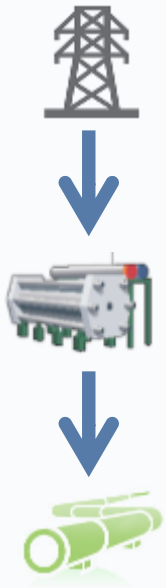
PtG can **close growing gaps between local production and consumption**, reducing the **need to expand the distribution grid**, which carries most of the burden

3

**PtG can be used along with other flexibility options** such as CHP & heat pumps with heat storage, batteries and demand response.

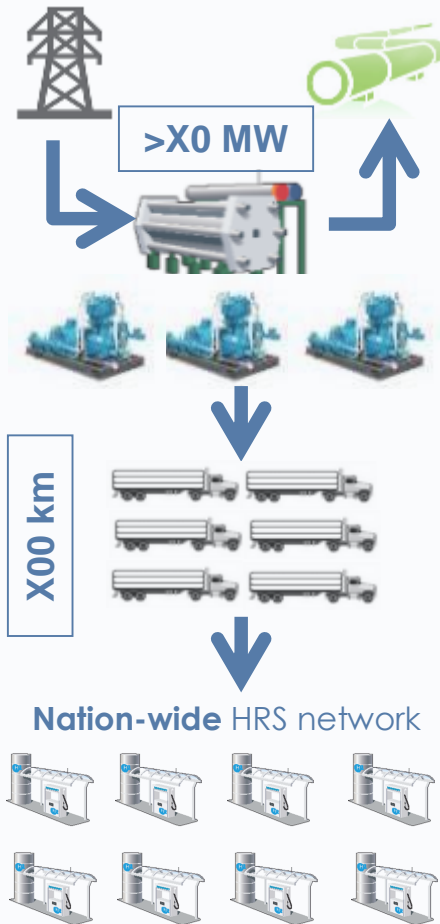
# Power-to-hydrogen can be implemented at different scales, from distributed to centralised

## W/o H2 use

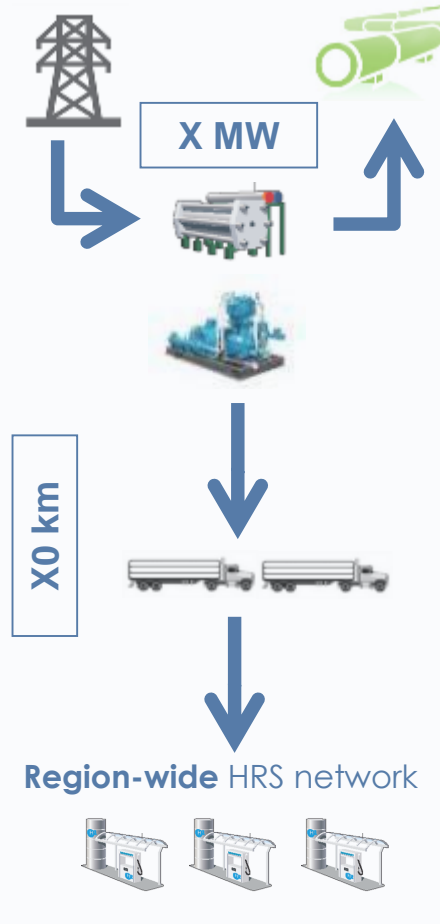


## With H2 use

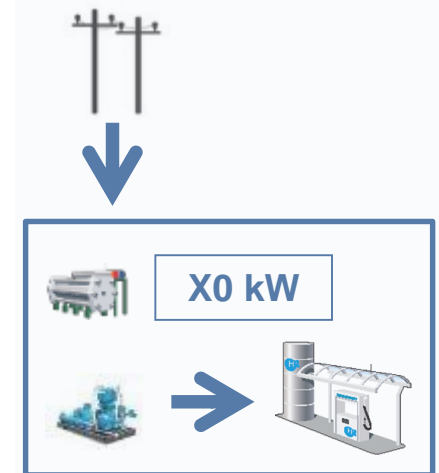
### centralised



### Semi-centralised



### On-site



# Comparing electrolyser technologies



## Alkaline

## PEM

Development stage	Industrial since 1920s	Early stage commercialization
Maximum capacity	Unit : 3.8 MW/67,7 kg/h Plant : 100 MW/1900 kg/h (Zimbabwe)	6 MW/ 120 kg/h (3 x 2 MW pilot unit)
Current density	Up to 0.4 A/cm <sup>2</sup>	Up to 2 A/cm <sup>2</sup> (R&D: 3.2 A cm <sup>-2</sup> at 1.8 V at 90°C)
Dynamic response	Less than one minute	Within seconds
Peak load	100%	200% (30 min)
Turn down	20 – 40 %	<10 %
Operating pressure (typical)	A few bars	Tens of bars
Investment costs	1.1 M€/MW*	1.9 M€/MW*
Operating cost	5 - 7 %	4 %

\*Includes installation and balance of plant costs

# Direct injection is the cheapest way to “dump” hydrogen from excess RE into the gas grid

## Advantages

## Disadvantages

### DIRECT INJECTION



- Natural gas specification **allows the blending of hydrogen**
- **Less costly** than methanation

- **Maximum injection limit** (technical and regulatory).
- There is **no business case** for direct injection unless regulatory changes are made (FIT...)

### METHANATION

*(Sabatier process)*













- **No maximum injection limit**
- Exothermal – potential **synergies with CO2 generating process**

- Requires a **concentrated CO2 source**
- **More costly** than direct injection: **no business case** without regulatory changes

# Regulation drives the energy transition in both the power and transport sectors

Topic	Sector	World	EU	France	Germany
Greenhouse gases	All sectors	< 2°C (COP21)	2020: -20% 2030: -40% 2040: -60% 2050: -80/-95% vs. 1990	2030: -40% 2050: -75% vs. 1990 (LTE)	2020: -40% 2030: -55% 2040: -70% 2050: -80/-95% vs. 1990
	Transport		2020: -6% (FQD) 2050: -60% (COM 2011 144)	2020: -10% <sub>2010</sub> (code de l'énergie) 2028: -22% <sub>2013</sub> 2050: -70% <sub>2013</sub> (SNBC proj)	2015: -3.5% <sub>2010</sub> 2017: -4% <sub>2010</sub> 2020: -6% (BlmSchG)
Renewable energy	All sectors		2020: 20% 2030: 27%	2020: 23% (LTE)	2020: 18% 2030: 30% 2040: 45% 2050: 60% (Energiekonzept)
	Transport		2020: 20% (RED)	2020: 10.5% <sub>2013</sub> (SNBC proj)	
Energy consumption	All sectors		2020: -20% <sub>1990</sub> (COM 2011 112)	2020: -7% <sub>2005</sub> (SNBC)	2020: -20% 2030: / 2040: / 2050: -50%
	Transport				2020: -10% 2030: / 2040: / 2050: -40%

# Power-to-hydrogen systems can simultaneously address multiple applications

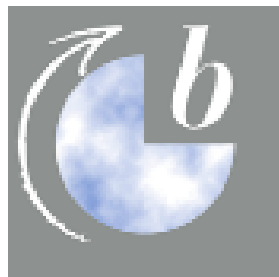
		Business model assessed	
Applications	Options	BM1	BM2
H2 sales to other markets	• H2 fuelling stations		
	• Industry – H2 refineries		
H2 injection into gas grid	• Direct		
	• Methanation		
Ancillary services to power grid	• Primary and/or secondary reserve		

## BM1: Business model 1

- Electrolyser investment and operation by an independent entity
- Income from hydrogen sales to market and gas grid and from provision of ancillary services to the power grid

## BM2: Business model 2

- Electrolyser considered as a part of the T&D infrastructure
- Costs fully covered by costs-based grid charges



# ***Application A***

## Hydrogen from power-to-gas for use in refineries



Section 2



# Regulatory framework

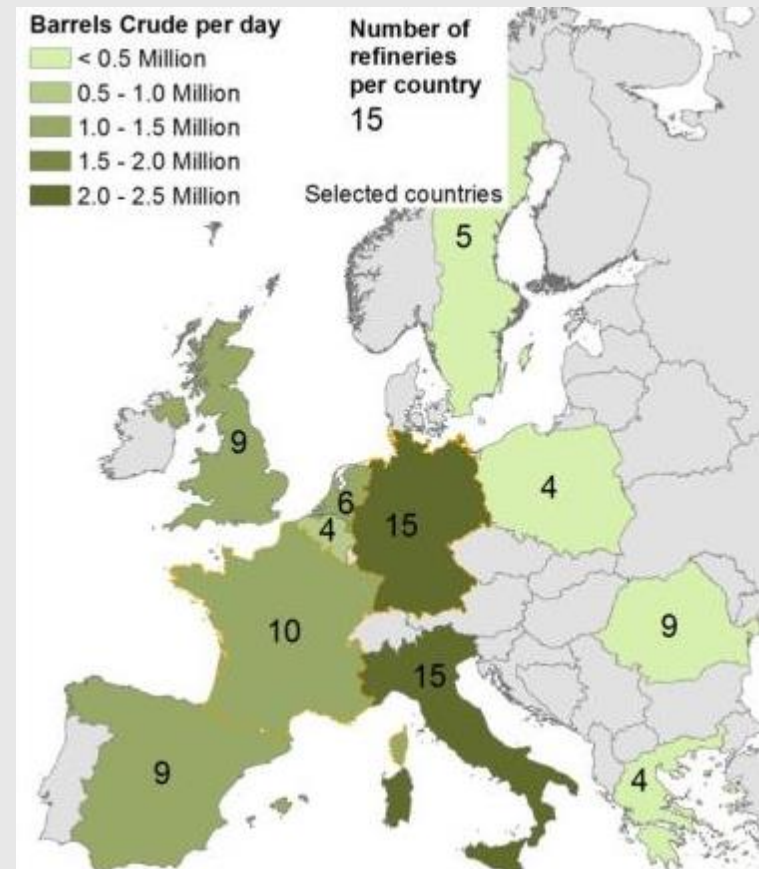
## Fuel greenhouse gas emission reduction

Criteria	EU Fuel Quality Directive (FQD)	France Code de l'énergie	Germany BImSchG/V
<b>Lifetime</b>	2020	2020	2020
<b>GHG targets</b>	-2 % by 2015 -4 % by 2017 -6 % by 2020	-10% by 2020	-3.5 % by 2015 -4 % by 2017 -6 % by 2020
<b>Responsibility</b>	Supplier	Energy tax responsible entity (usually the fuel refinery)	Energy tax responsible entity (usually the refinery)
<b>Options</b>			
<b>upstream:</b>	Flaring/venting	Flaring/venting	–
<b>refinery:</b>	–	Refinery GHG emissions reduction	–
<b>downstream:</b>	Biofuels and alternative fuels from non-biological sources	Biofuels, electricity	Biofuels
<b>Hydrogen</b>	H <sub>2</sub> eligible as transportation fuel (2015/652/EU, ANNEX I), <u>not</u> for use in refineries yet	H <sub>2</sub> <u>not</u> yet eligible as transportation fuel. Reduction of refinery emissions through use of low carbon hydrogen is eligible	H <sub>2</sub> <u>not</u> yet eligible; 'further renewable fuels' (e.g. PtG) and 'other measures' are subject to enforcement of a legal ordinance (§37d (2), point 13)
<b>Infringement penalty</b>	Subject to national implementation, which shall be 'effective, proportionate and dissuasive'	Not yet defined (Application decrees to be published in 2017)	470 €/t CO <sub>2eq</sub>

**France and Germany** are among the 'top 5' countries in Europe with regard to the number of refineries and the total installed refinery

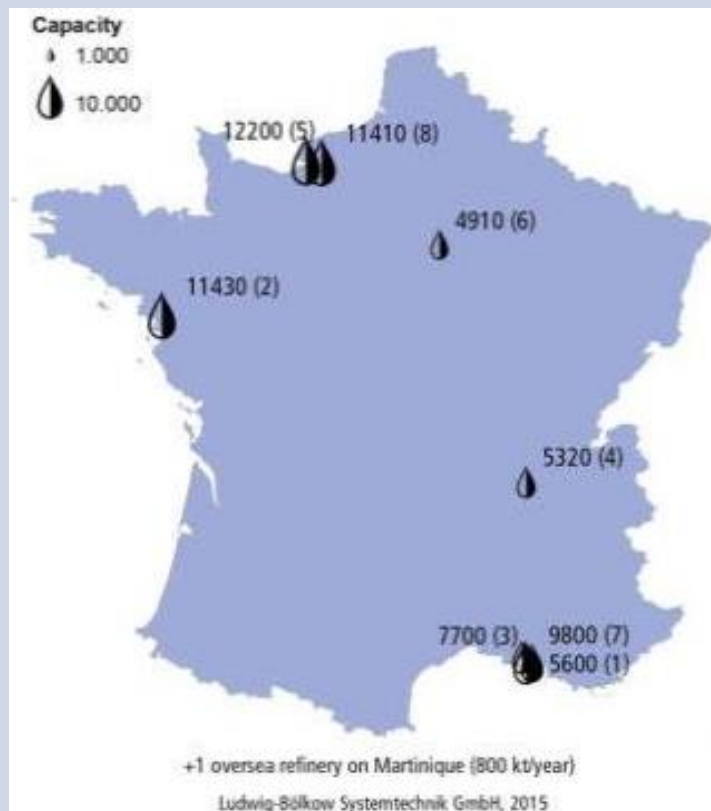
**Germany** is the leading refinery location in Europe, by installed distillation capacity as well as by the number of refineries installed

**France** ranks fourth in Europe by number and capacity



Source: LBST with data [E3M et al. 2015]

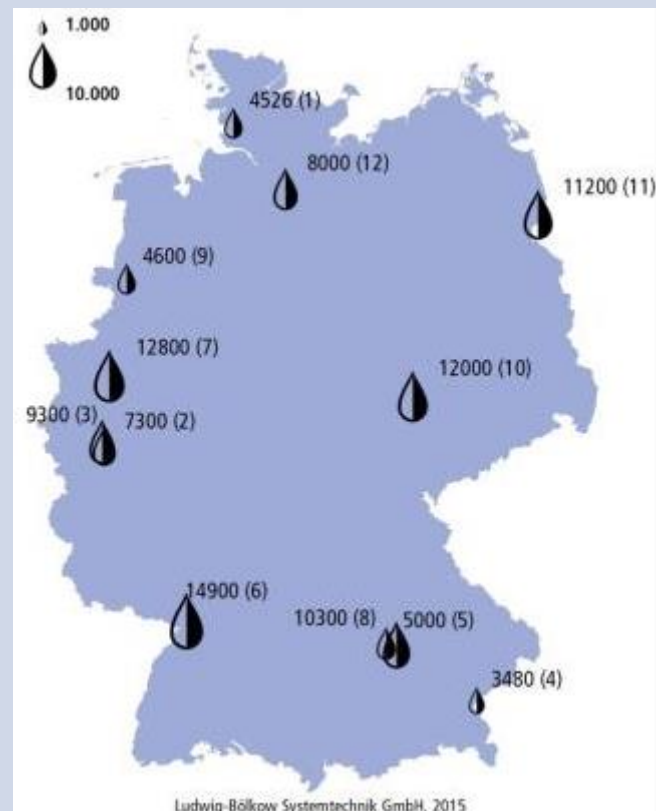
## FRANCE



**Σ 68.4 million t/yr capacity**

Image: LBST with data [MEDDE 2015]

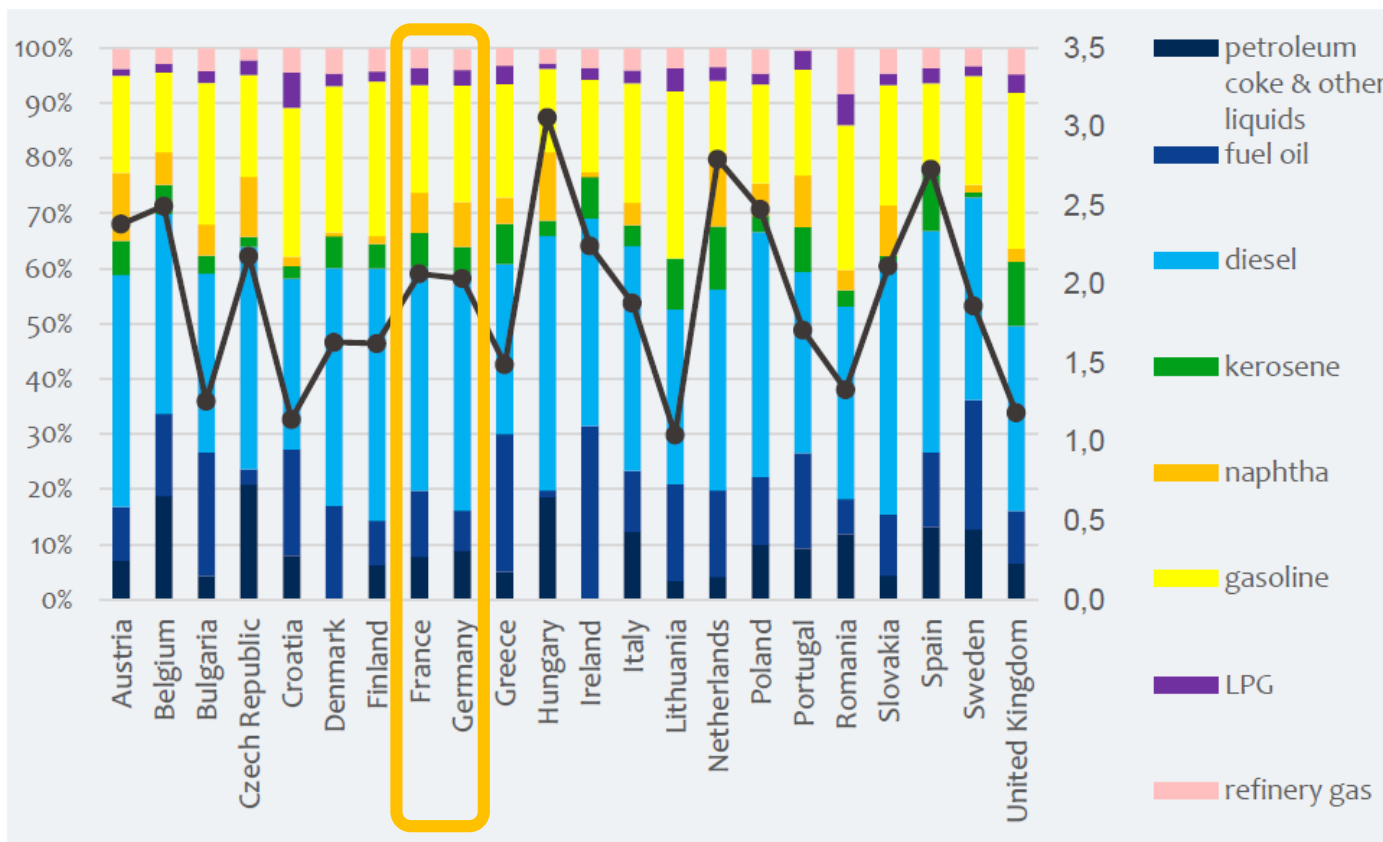
## GERMANY



**Σ 103.4 million t/yr capacity**

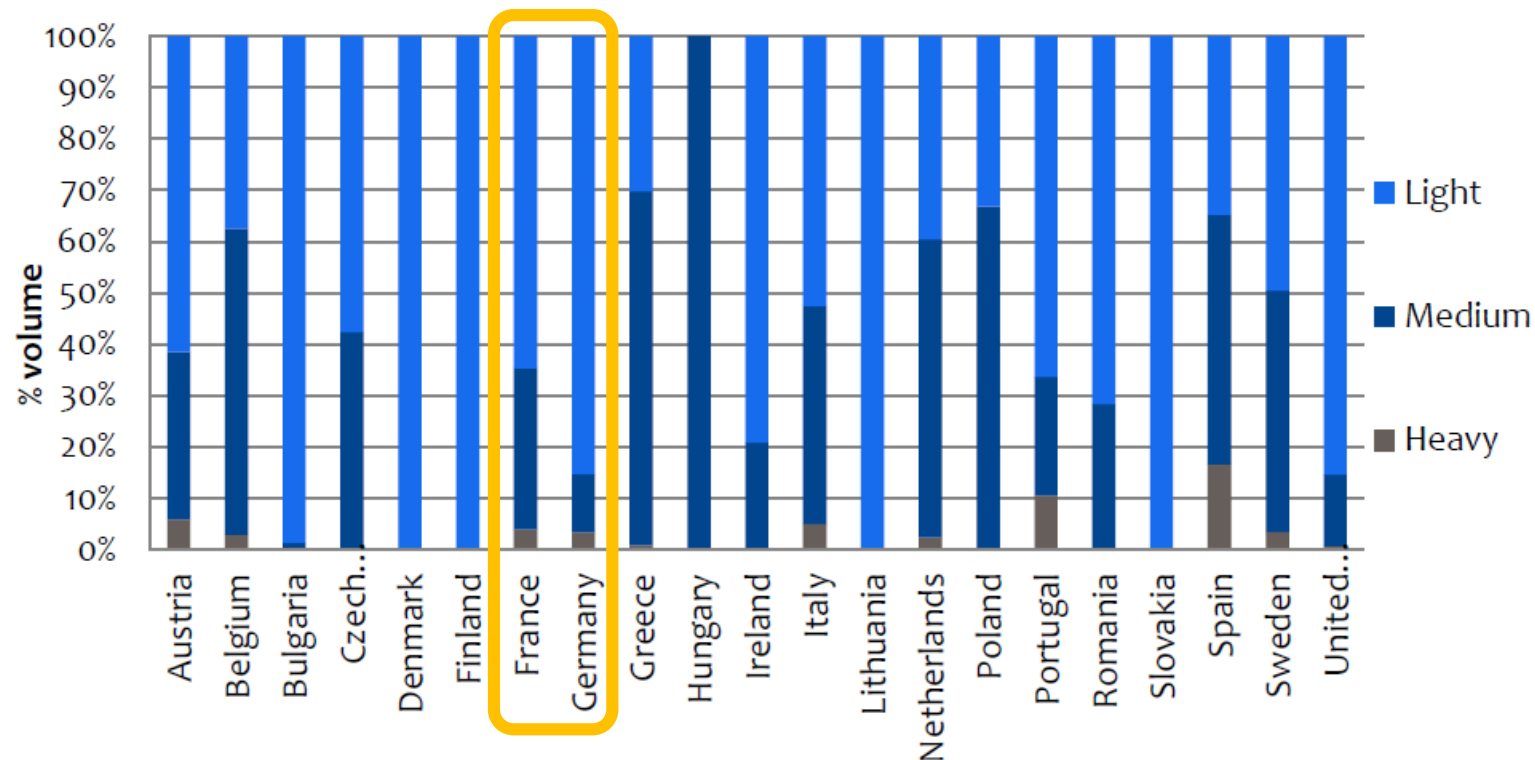
Image: LBST with data [MWV 2015]

# Product portfolio of European refineries

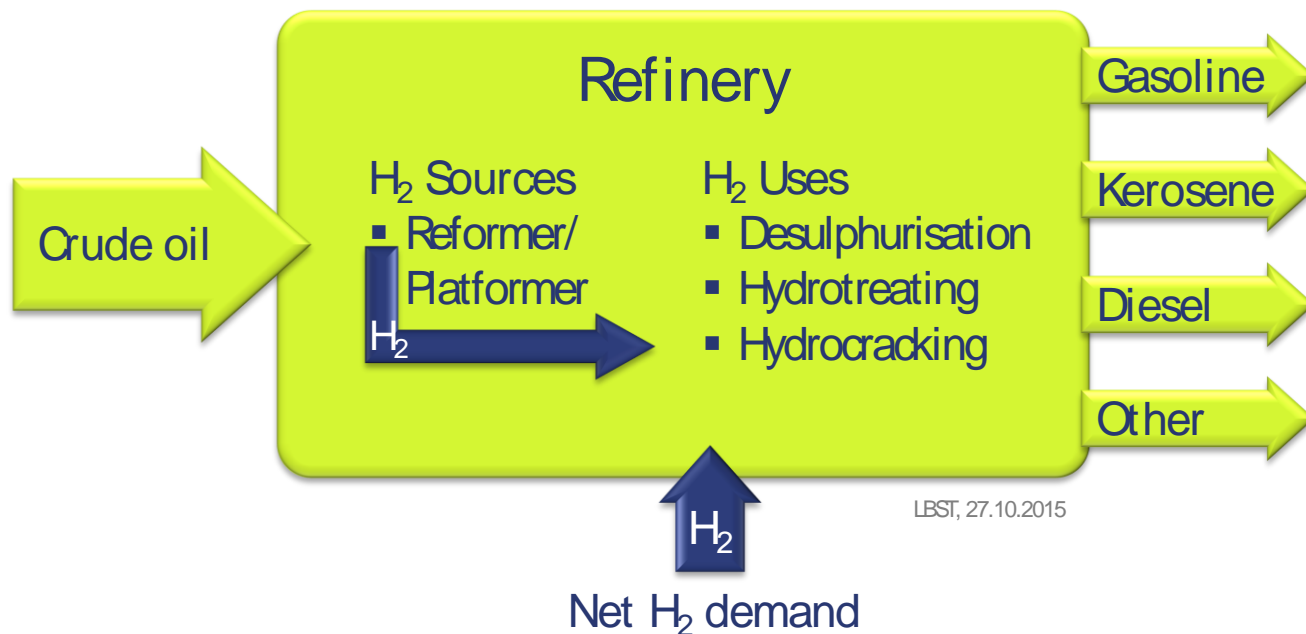


- The product mix from European refineries is diesel oriented (31-49% diesel, 13-30% gasoline, 1-12% kerosene – in % of total refinery output)
- Marginal differences between French & German refineries' product mixes only
- France and Germany are well within the average of European refineries

# Crude oil qualities in European refineries

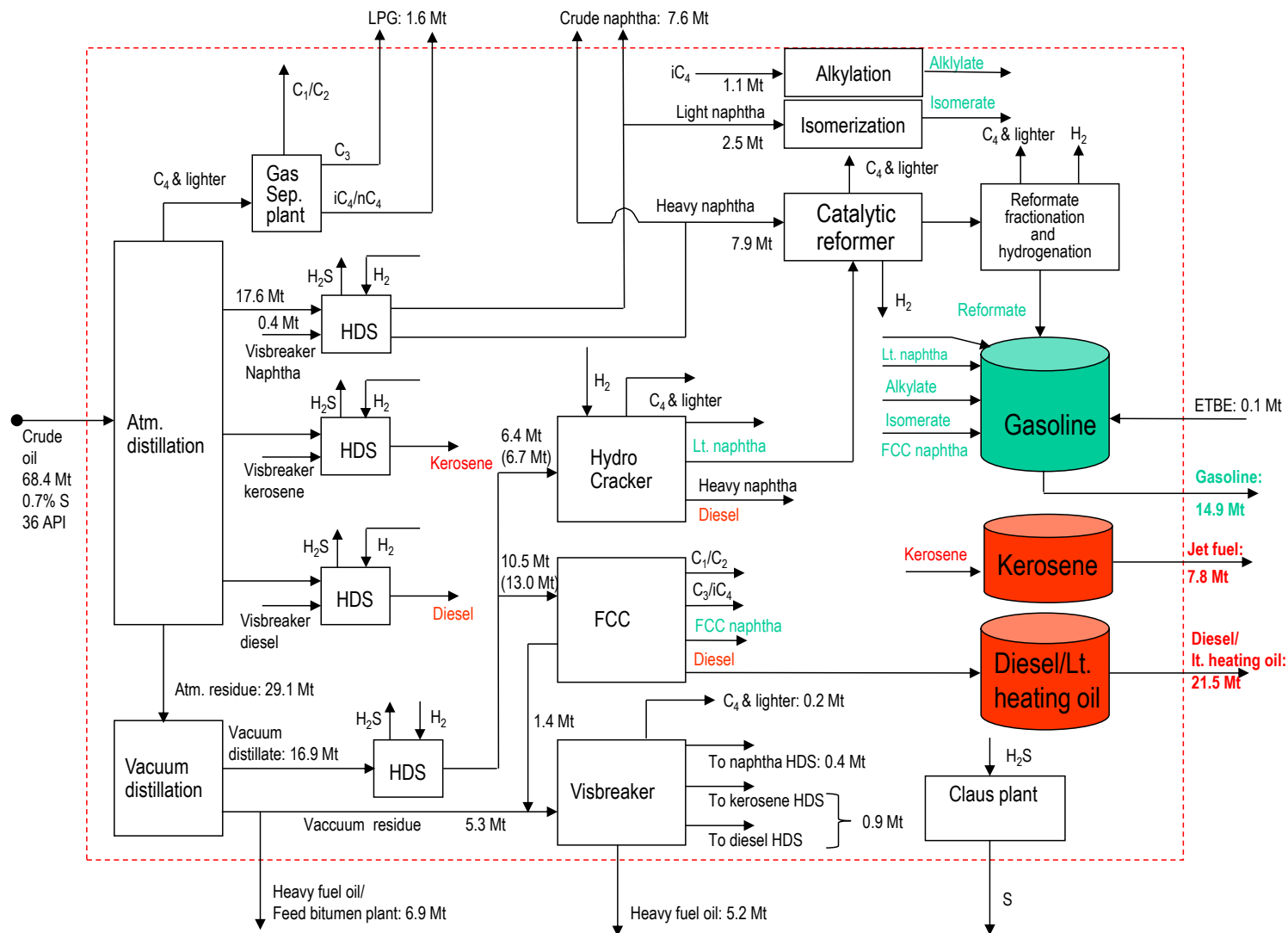


- There is a trade-off between crude oil cost and quality
- In Europe, a wide range of crude oil qualities is processed
- French and German refiners source rather better qualities
- Average crude oil quality [EXERGIA et al. 2015]:
  - France: 36.0 API gravity, 0.7 wt.-% sulphur
  - Germany: 37.3 API gravity, 0.5 wt.-% sulphur



LBST, 27.10.2015

- Calculation: Net hydrogen demand = process sources – process uses
- Desulphurisation is a sensitive parameter to net hydrogen demand
- By tendency,
  - crude oil quality is further deteriorating → increasing sulphur content
  - demand for heavy fuel fractions is decreasing → maritime emission areas



# Hydrogen demand and production

## French & Germany crude oil refineries (kt/yr)

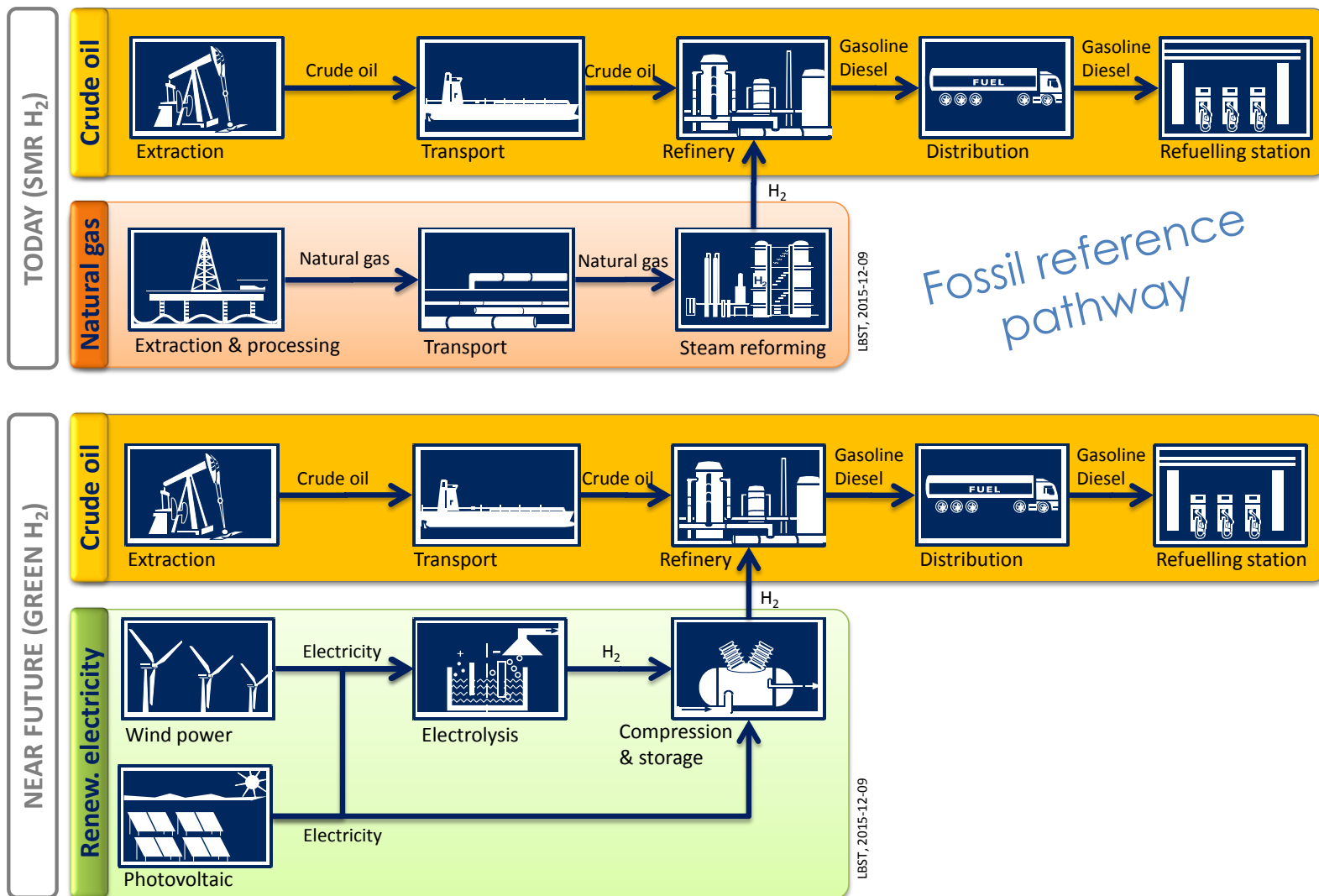
France [kt/yr]	Refinery process	H <sub>2</sub> demand	H <sub>2</sub> production	Net H <sub>2</sub> demand
	Hydrocracking	220.3		
	Vacuum distillate desulfurisation	29.2		
	Middle distillate desulfurisation	48.9		
	Naphtha desulfurisation	21.7		
	FCC cracker		0*	
	Catalytic reformer		158.9	
Total		320.1	158.9	161.3**

Germany [kt/yr]	Refinery process	H <sub>2</sub> demand	H <sub>2</sub> production	Net H <sub>2</sub> demand
	Hydrocracking	327.2		
	Vacuum distillate desulfurisation	22.3		
	Middle distillate desulfurisation	65.1		
	Naphtha desulfurisation	37.0		
	FCC cracker		0*	
	Catalytic reformer		307.7	
Total		452.1	307.7	144.4**

\* H<sub>2</sub> from FCC plus other gases for heat supply; \*\* assumed to be supplied by steam-methane reformer (SMR)



# Life-cycle assessment (LCA) Pathways for gasoline and diesel supply

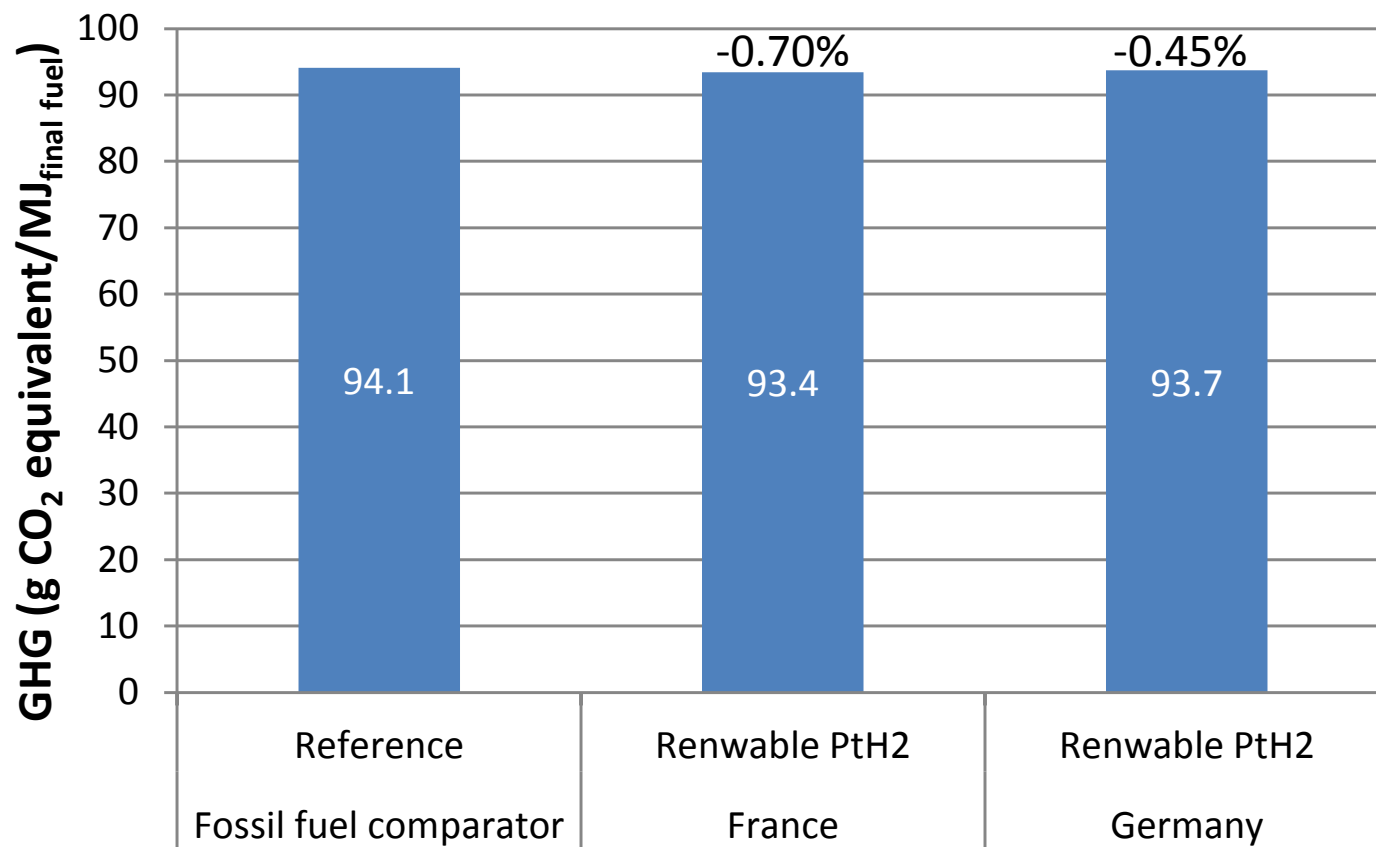




# Scenario

Refinery net  $H_2$  demand from 100% green  $H_2$

# Greenhouse gas emissions per final fuel France and Germany [ $\text{g CO}_{2\text{eq}}/\text{MJ}_{\text{final fuel}}$ ]



- FQD minimum target is -6% GHG emissions by 2020

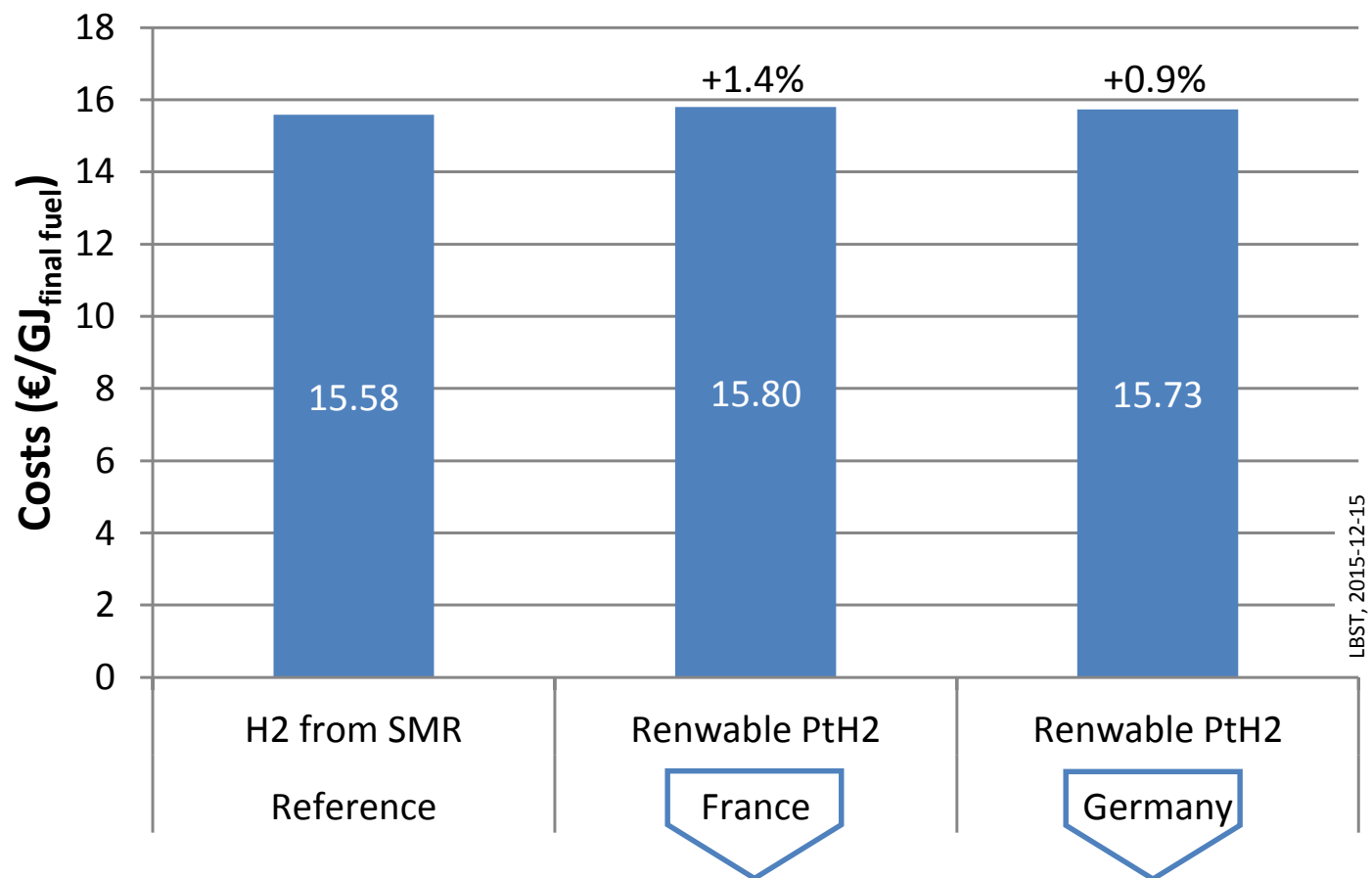
	France	Germany
GHG mitigation of refinery emissions	1.33 Mt CO <sub>2eq</sub> /a	1.50 Mt CO <sub>2eq</sub> /a
	14.1 %	7.2 %

To give an impression about the quantities, this is equivalent to annual GHG emission of C segment cars in the order of

Gasoline car @ 7.0l/100km	575,000	648,000
Diesel car @ 5.5l/100km	658,000	740,000

→ Tangible action for refinery corporate social responsibility (CSR)

# Gasoline and diesel production costs France and Germany [€/GJ<sub>final fuel</sub>]

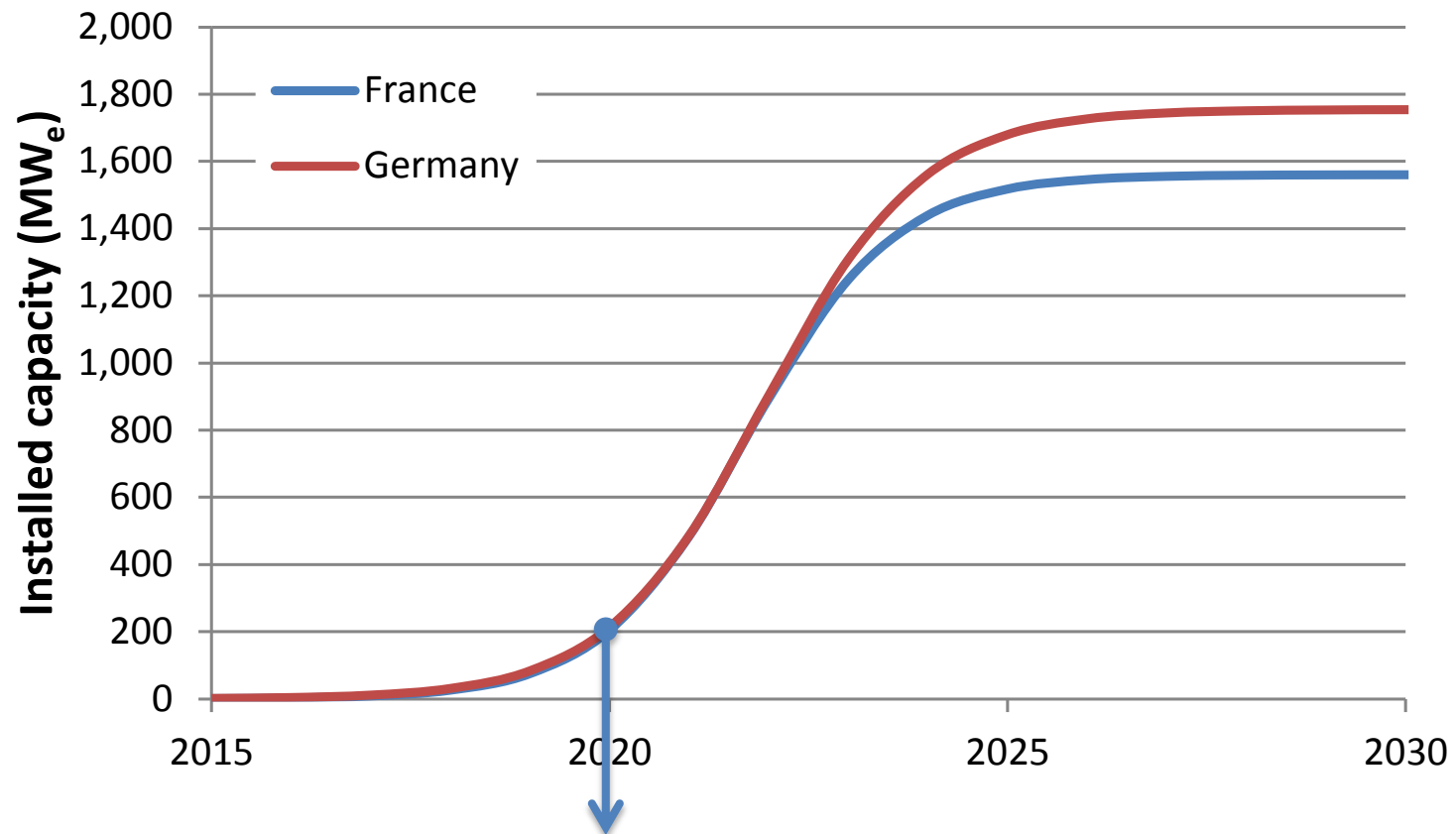


- Impact on fuel costs: +0.8 ct/l<sub>Diesel-eq</sub> (France) / +0.5 ct/l<sub>Diesel-eq</sub> (Germany)
- GHG abatement costs: 331 €/t CO<sub>2eq</sub> (France) / 339 €/t CO<sub>2eq</sub> (Germany)
- Penalties for non-compliance are 470 €/t CO<sub>2eq</sub> in Germany

	40 % PV : 60 % wind onshore	
	France	Germany
Net H <sub>2</sub> input per crude oil input	0.66 % (LHV)	0.39 % (LHV)
GHG mitigation of refinery emissions	1.33 Mt CO <sub>2eq</sub> /a	1.50 Mt CO <sub>2eq</sub> /a
	14.1 %	7.2 %
H <sub>2</sub> demand	4.06 TWh <sub>H2</sub> /a	4.56 TWh <sub>H2</sub> /a
	122 kt <sub>H2</sub> /a	137 kt <sub>H2</sub> /a
Required electrolyser capacities	1.58 GW <sub>e</sub>	1.78 GW <sub>e</sub>
Electrolyser cost reduction 2025	45 % <sub>2015</sub>	45 % <sub>2015</sub>
Cumulated investments electrolysis [€]	1.5 billion €	1.6 billion €
Electricity demand H <sub>2</sub> production	6.24 TWh <sub>e</sub> /a	7.02 TWh <sub>e</sub> /a
Required RES plant capacities	3.14 GW <sub>e</sub>	3.73 GW <sub>e</sub>
<ul style="list-style-type: none"> <li>Wind onshore</li> <li>Photovoltaics</li> </ul>	<ul style="list-style-type: none"> <li>1.90 GW<sub>e</sub></li> <li>1.24 GW<sub>e</sub></li> </ul>	<ul style="list-style-type: none"> <li>2.24 GW<sub>e</sub></li> <li>1.49 GW<sub>e</sub></li> </ul>
Cumulated investments RES plants	4.4 billion €	5.4 billion €
<b>Cumulated investments RES + electrolysis</b>	<b>5.9 billion €</b>	<b>7.0 billion €</b>

→ For comparison: 650,000 cars · 30,000 €/EV = 19.5 billion €

# Scenario installed electrolyser capacities in French and German refineries



Example for an average refinery in France in 2020:  
 → 8 units of 4 MW wind power plants + 20 MW installed photovoltaics

### Conclusions

- Green H<sub>2</sub> in refineries is an attractive GHG mitigation option
- A portfolio of options will be needed post-2020 at the latest
- Introduction of green H<sub>2</sub> in an established bulk H<sub>2</sub> application
- Volume production of H<sub>2</sub> reduces electrolyser costs
- Electrolysers 'valley of death' is bridged by all fuel users

→ Deployment of electrolysers for refineries is a strategic move entailing long-term benefits for all hydrogen uses.

### Recommendations

- Establish regulatory grounds for accountability at EU level
- Fast-track implementation rather at national level
- This study did full-cost analysis to explore the potentials — next:
  - Refinery specific business case analyses
  - Regional renewable electricity supply scenarios
  - Synergies between electricity, refinery, H<sub>2</sub> infrastructure



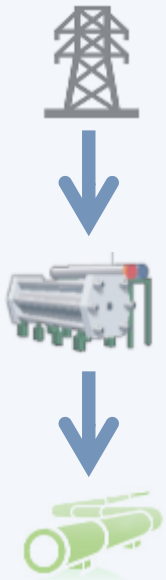
# ***Application B***

## Semi-centralised PtG system for coupling the electricity and transport sectors



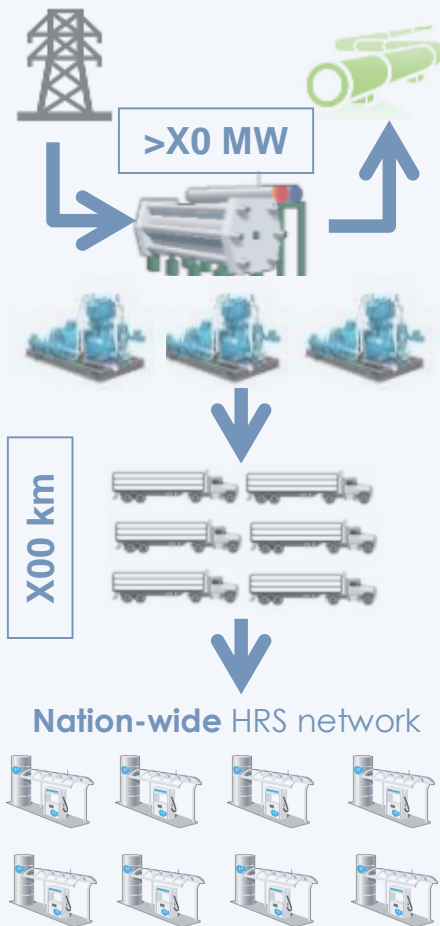
Section 3

## W/o transport

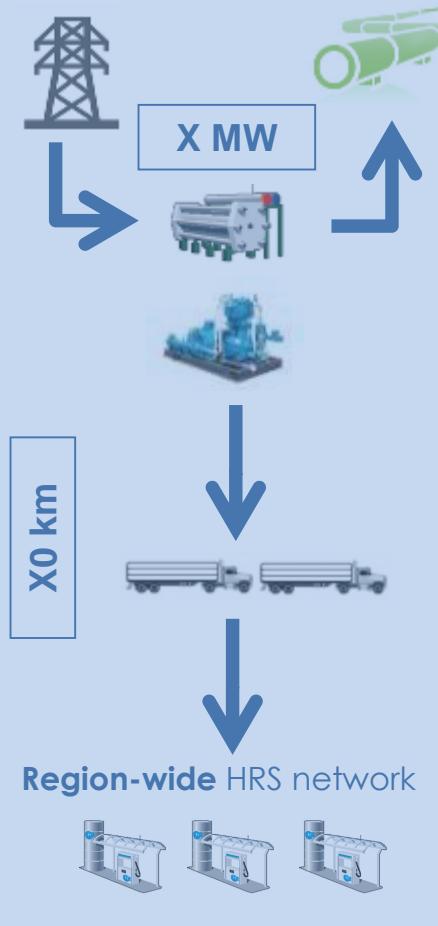


## With transport

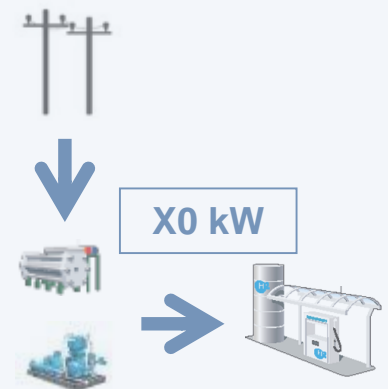
### centralised



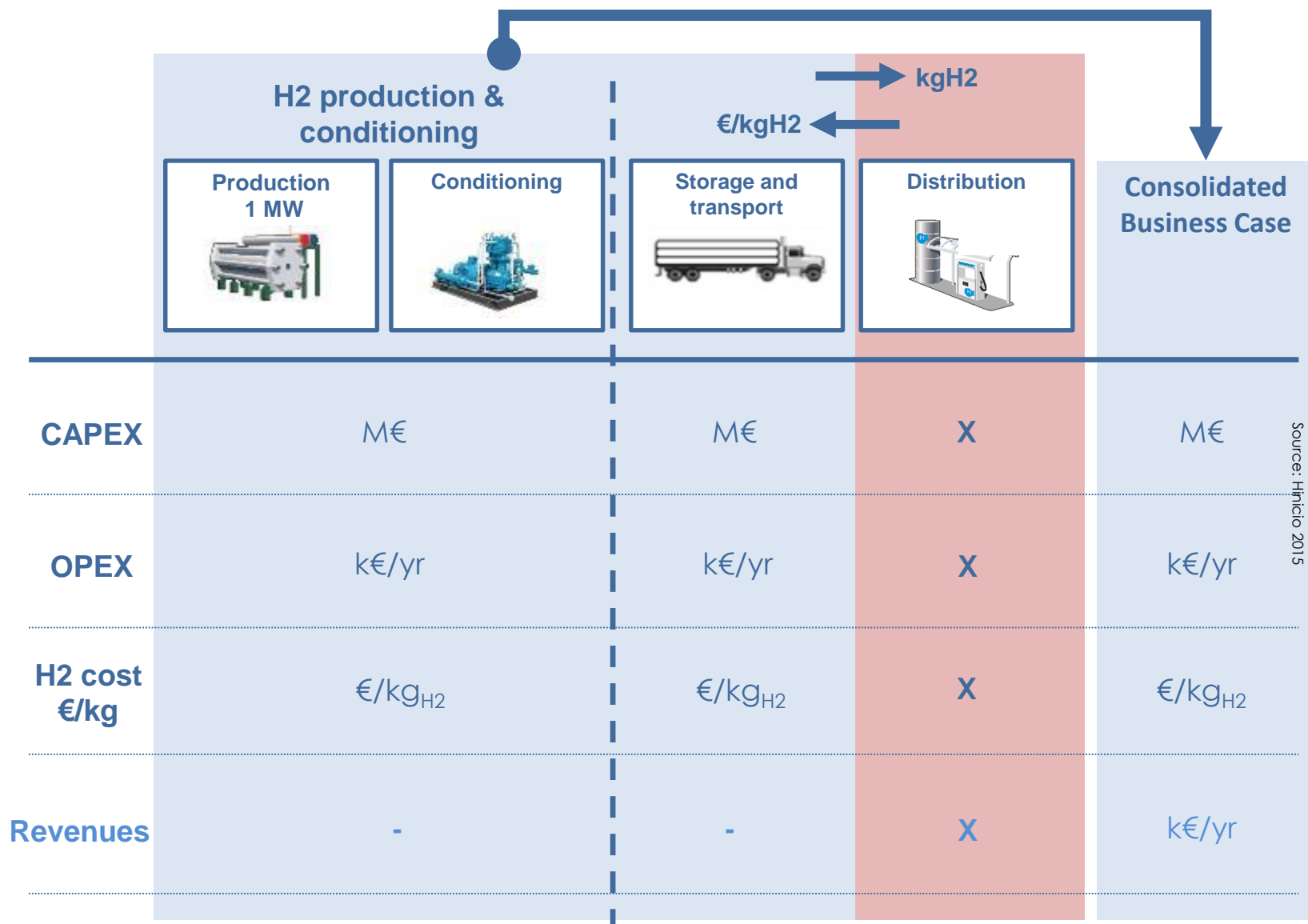
### Semi-centralised



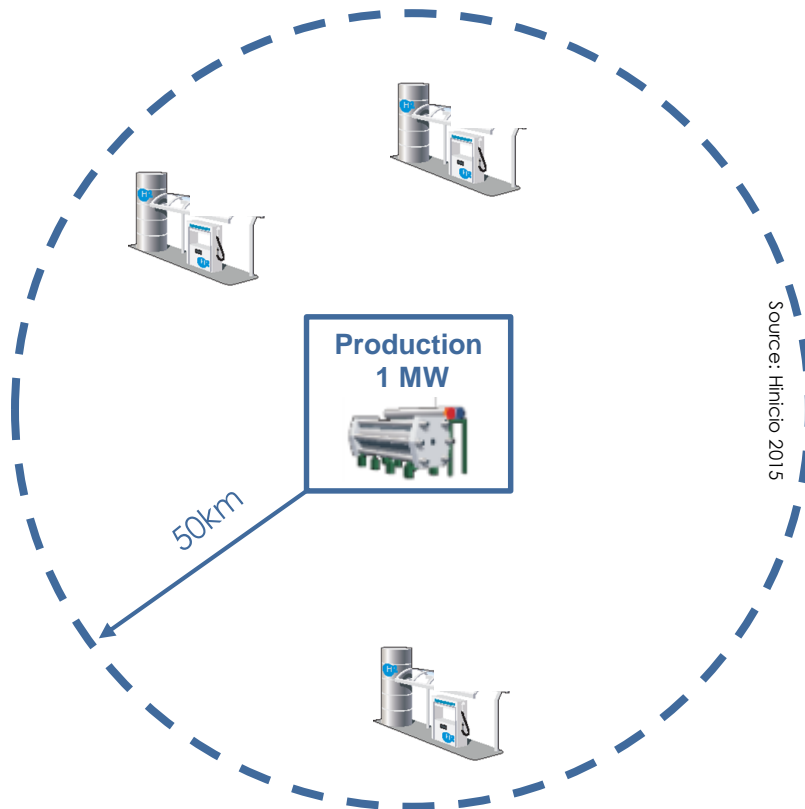
### On-site



# Main components of a semi-centralised Power-to-Gas system



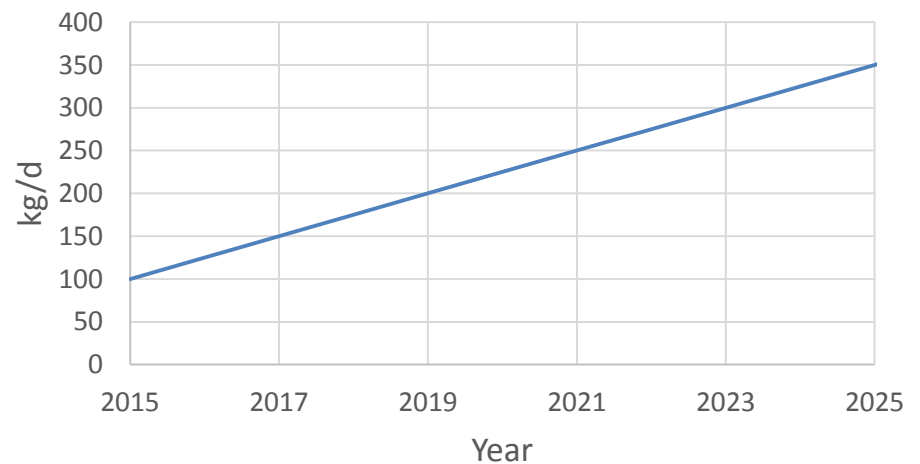
# System dimensioning: starting from the demand



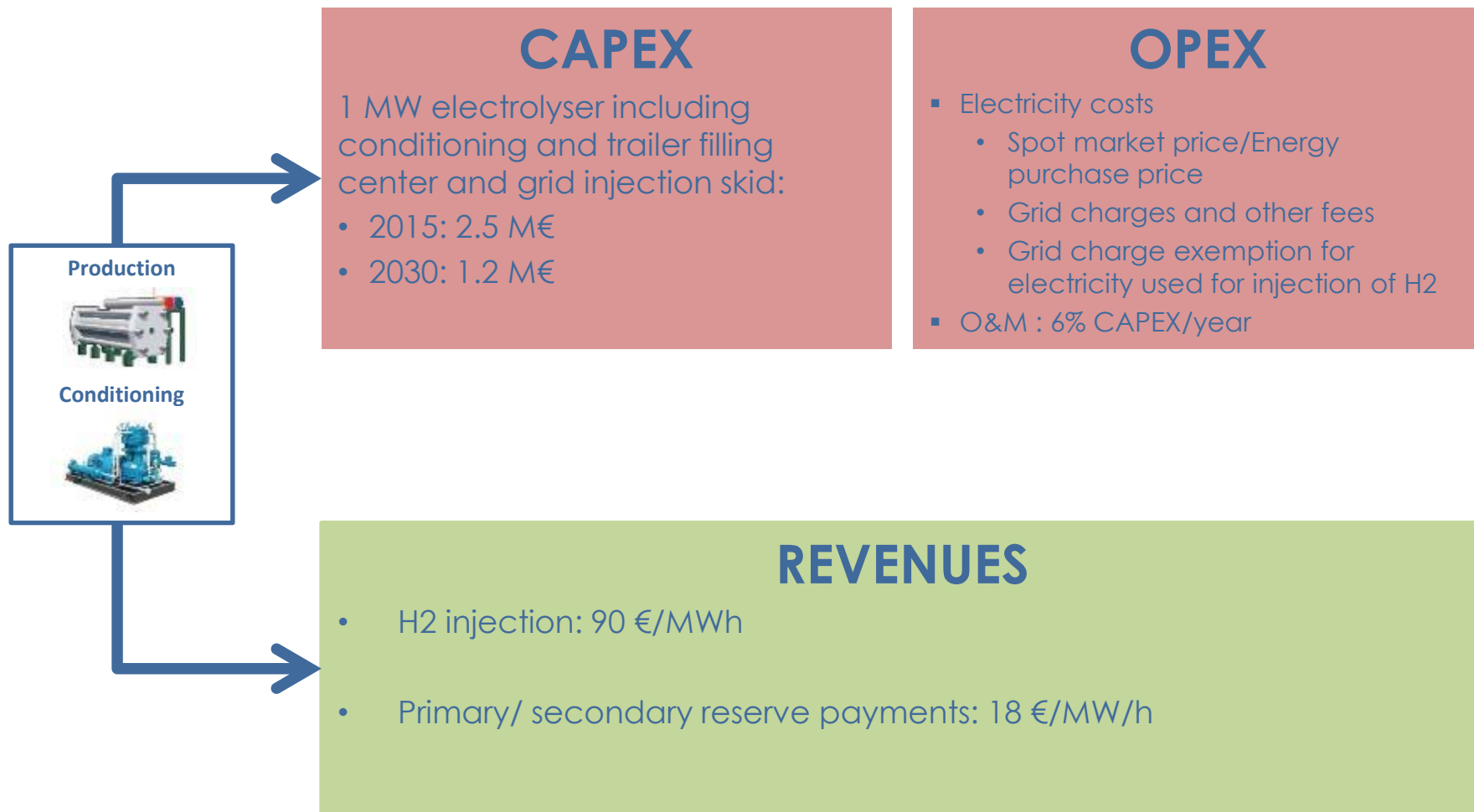
## Electrolyser dimensioning and location

- Dimensioning:  
Hypothetical demand of **325 kg/day** requiring a **1 MW** of electrolyzers capacity
- Location:  
The electrolyser is located where its makes most sense with regards to **interfacing with the power and natural gas grid, operations and logistics.**

Aggregated hydrogen demand (kg/d)



# System dimensioning: costs and revenues of the electrolyser and conditioning center





## How to dimension hydrogen logistics and storage?

- Size of storage @ HRS
- Size of trailers
- Number of trailers



### 3-step dimensioning method

1

The HRS storage is sized according to the specific cost of delivery vs. the specific cost storage capacity (€/kg): **delivery every 3 to 4 days at full capacity.**

2

The trailer capacity is chosen in order to have a **filling time of less than one day** from the electrolyser.

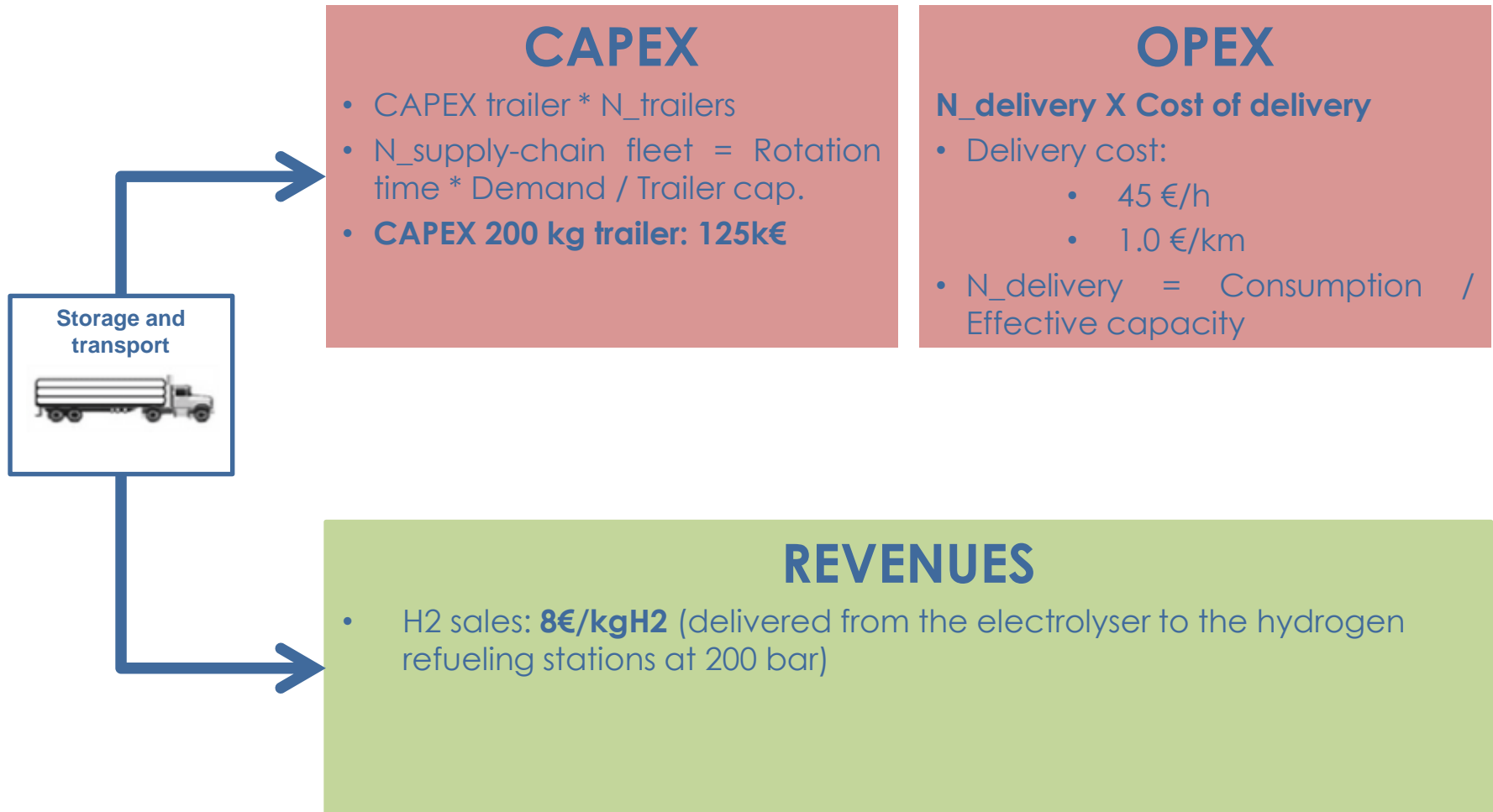
3

The number of trailers needed in the supply chain is determined based on **time to refill vs total hydrogen consumption.**





**One 200 kg trailer is sufficient for initial volumes, 3 trailers when full electrolyser capacity is reached.**

# System dimensioning: costs of logistics and storage



# PtG can build on a more favorable electricity tax regime in France

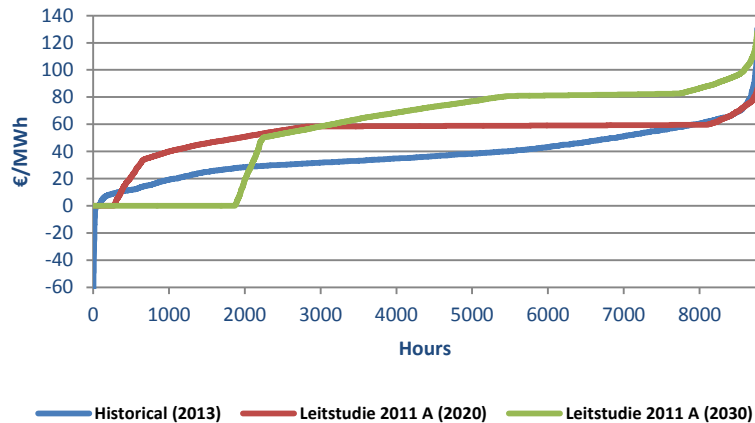
	FRANCE	GERMANY
GRID ACCESS	€ 18 / MWh	€ 0 / MWh (electro-intensive)
RENEWABLE ENERGY CHARGE	€ 0.5 / MWh (electro-intensive)	€ 70* / MWh
TOTAL	 € 19.5 / MWh	 € 70 / MWh

\* Agglomerated average cost including the concession fees and appropriations

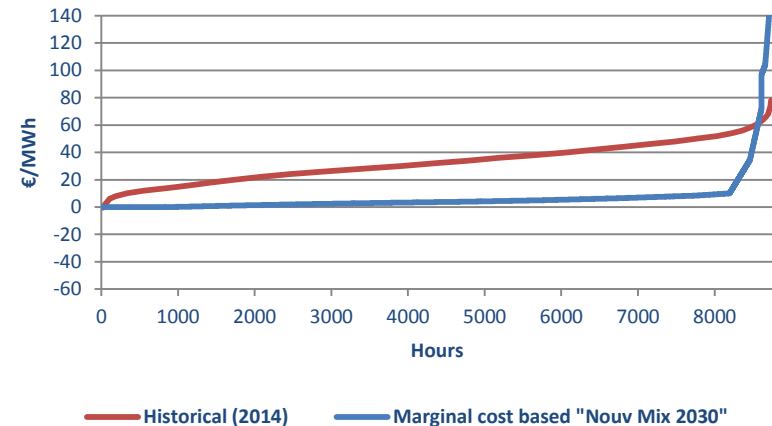


# Increasing penetration of low marginal cost generation makes PtG more attractive, in particular in France

Historical and projected marginal-cost-based price duration curves - GERMANY



Historical and projected marginal-cost-based price duration curves - FRANCE



Historical data : 2014 spot market prices for France ; 2013 spot market prices for Germany

For 2020 and 2030, curves are based on marginal costs of production, including CO2 price, and based on projected residual load power duration curves.

- Marginal costs are generally lower in France than in Germany, due to nuclear and increased share of variable RE.
- Visible impact of zero marginal cost RE going forward.

# H2BCase by HINICIO: Optimising and simulating your hydrogen supply chain

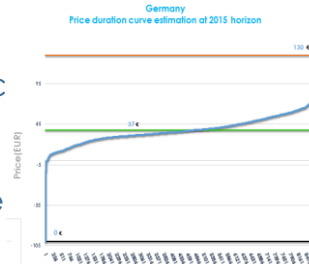
## Techno-economic database of hydrogen technologies

- Production
- Conditioning
- Storage
- Logistics
- HRS
- Vehicles

Technical Parameters	2022	2033	2044	2055
PEV investment cost	€	90	80	70
PEV range (WLTP) (km)	km	400	450	500
Specific consumption	kg/kWh	1.5	1.5	1.5
Operating cost	€/yr	100	100	100
Vehicle lifetime (years)	yr	10	10	10
Vehicle fleet size	units	100	100	100
Vehicle fleet cost	€	10000	10000	10000
Vehicle fleet operating cost	€	1000	1000	1000
Vehicle fleet lifetime	yr	10	10	10
Vehicle fleet cost	€	10000	10000	10000
Vehicle fleet operating cost	€	1000	1000	1000
Vehicle fleet lifetime	yr	10	10	10

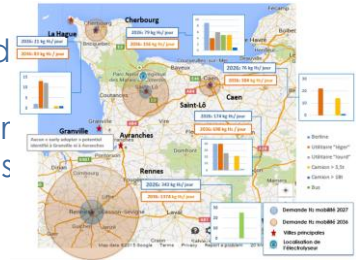
## Energy markets

- Electricity spot price
- Balancing market
- Capacity market
- Natural gas market
- Carbon tax



## Local data

- H2 Demand
- Gas grid
- Electricity grid
- Road access
- Distances



## H2BCase by Hinicio

### All configurations

- centralised
- Semi-centralised
- On-site

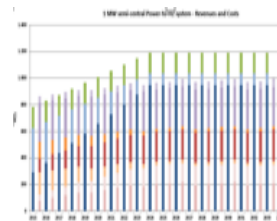
## System sizing optimum

- Production
- Conditioning
- Storage
- Logistics
- HRS



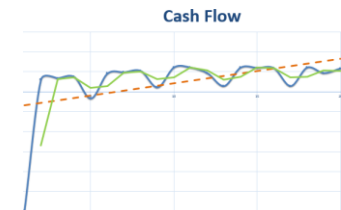
## System operation

- Production
- Conditioning
- Storage
- Logistics
- HRS



## Economics and finance

- CAPEX
- OPEX
- Revenues
- Cash flow
- IRR, NPV
- P&L



Parameter	Scenario											
	1 - Ref	2	3	4	5	6	7	8	9	10	11	12
Country	France		Germany									
Year of electrolyser commissioning	2015			2020	2030						2030	
Initial/Final H2 Mobility demand (kg/d)	100/325	100/163					No H2 mobility sales		100/163			
Electricity price duration curve or cost	France 2014		Germ. 2014	Germ. 2020	Germ. 2030					26% of wind el. Cost France	100% of wind el. cost France	17% of wind el. Cost Germ.
Grid charge	France 2015		Germany 2015 rates									
CSPE (€/MWh)	Electr.-int. 0.5					19.5						
H2 injection price (€/MWh)	90 (FIT)				55.8			No inject.	No inject		55.8	
Electrolyser capex (M €/ MW)	1,9				0.55						0.55	
Electrolyser efficiency/stack lifetime	66%/4y				75%/10y						75%/10y	

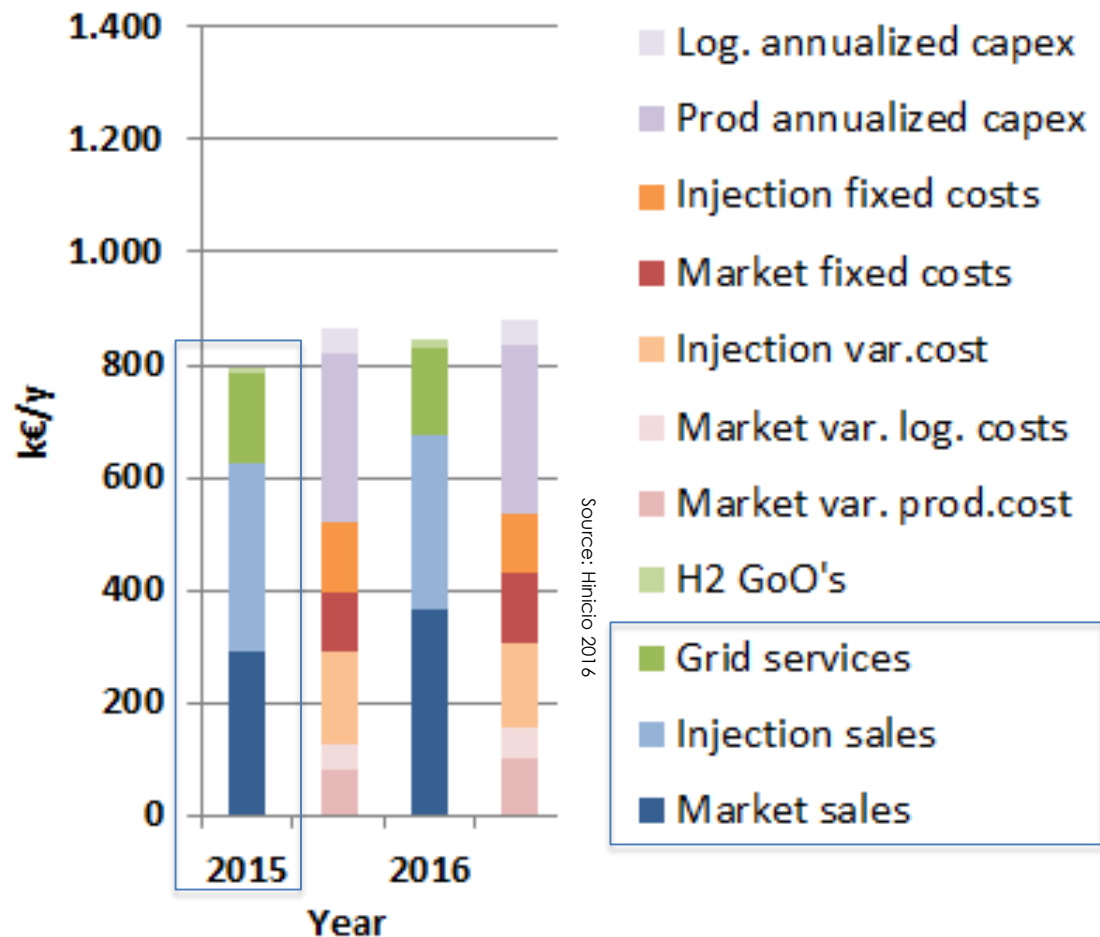
# Scenario 1 - Reference - Hypotheses

Scenario Nbr.	1 (Ref)
Country	France
Year of electrolyser commissioning	2015
Initial/Final H2 Mobility demand (kg/d)	100/325
Electricity price duration curve	France 2014
Grid charge	France 2015 rates
CSPE (€/MWh)	Electro-int. 0.5
H2 injection price (€/MWh)	90 (FIT)
Electrolyser capex (M €/ MW)	1,9
Electrolyser efficiency/stack lifetime	66%/4y

Table: Hinicio

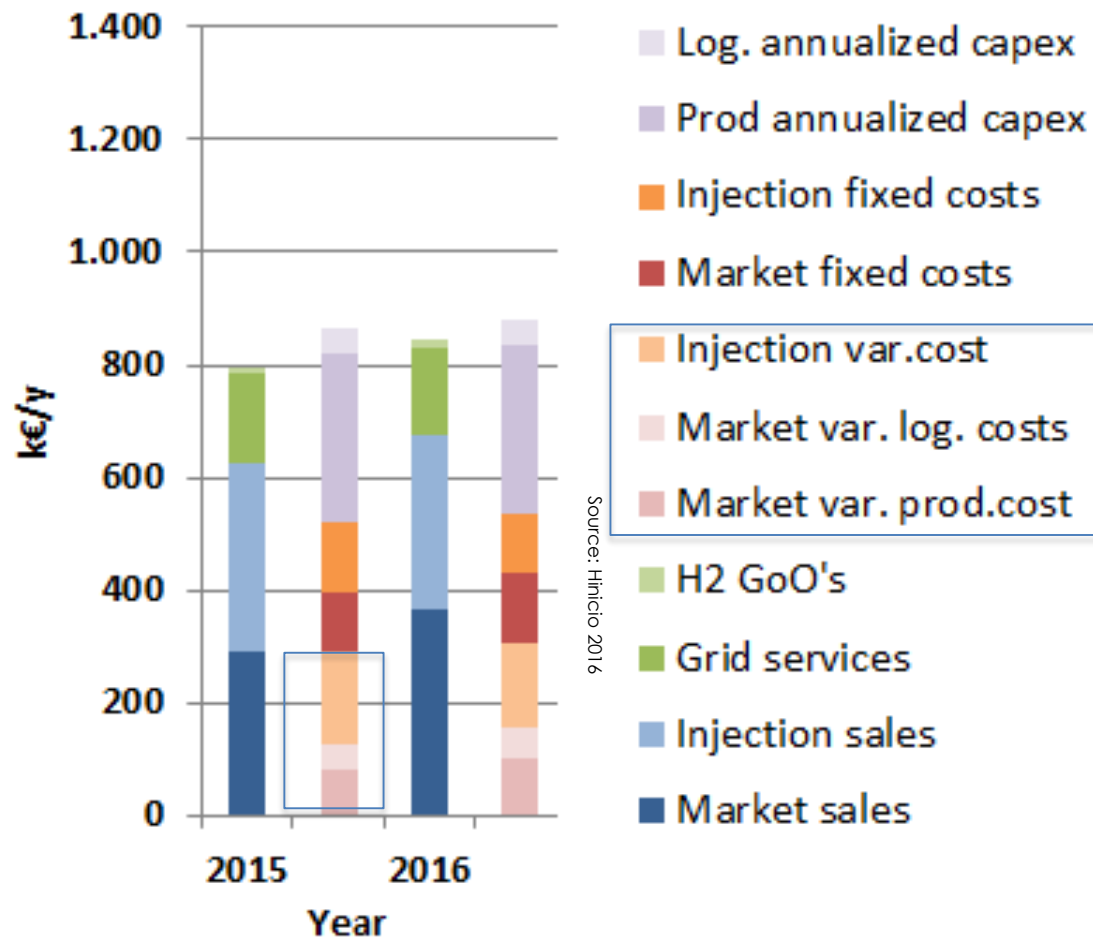
- **H2Mobility market** consumes **1/3 of electrolyser capacity in year 1** (1MW electrolyser – 100 kg/day – **100 FCEV/REX or 4 busses**) and increases to full electrolyser capacity in year 10.
- Electrolyser plant considered to be benefiting from “**electro intensif**” regime (low grid / tax fees).
- Available capacity permitting, **H2 is produced for injection into the Gas Grid** when **marginal costs of H2 production are lower than Feed-In-Tariff (assuming €90/ MWh)** to achieve increase revenue streams during market take-off phase of FCEV.
- No charges applied to the electricity consumed for producing the hydrogen injected into the gas grid

## 1 MW semi-central Power-to-H2 system - Revenues and Costs (CAPEX depreciated)



Revenues:		
1.	H2Mobility: €8 / kg @ 200 bar @ HRS	
2.	H2 injected @FIT: €90/MWh	
3.	Primary reserve: €18/MW/h	

## 1 MW semi-central Power-to-H2 system - Revenues and Costs (CAPEX depreciated)



### Variable Costs:

1. H2Mobility: variable Electricity costs & water costs
2. H2Mobility: variable cost of trailer transport (€1/km and €45/hr)
3. Injection: variable electricity costs & water costs

## 1 MW semi-central Power-to-H2 system - Revenues and Costs (CAPEX depreciated)

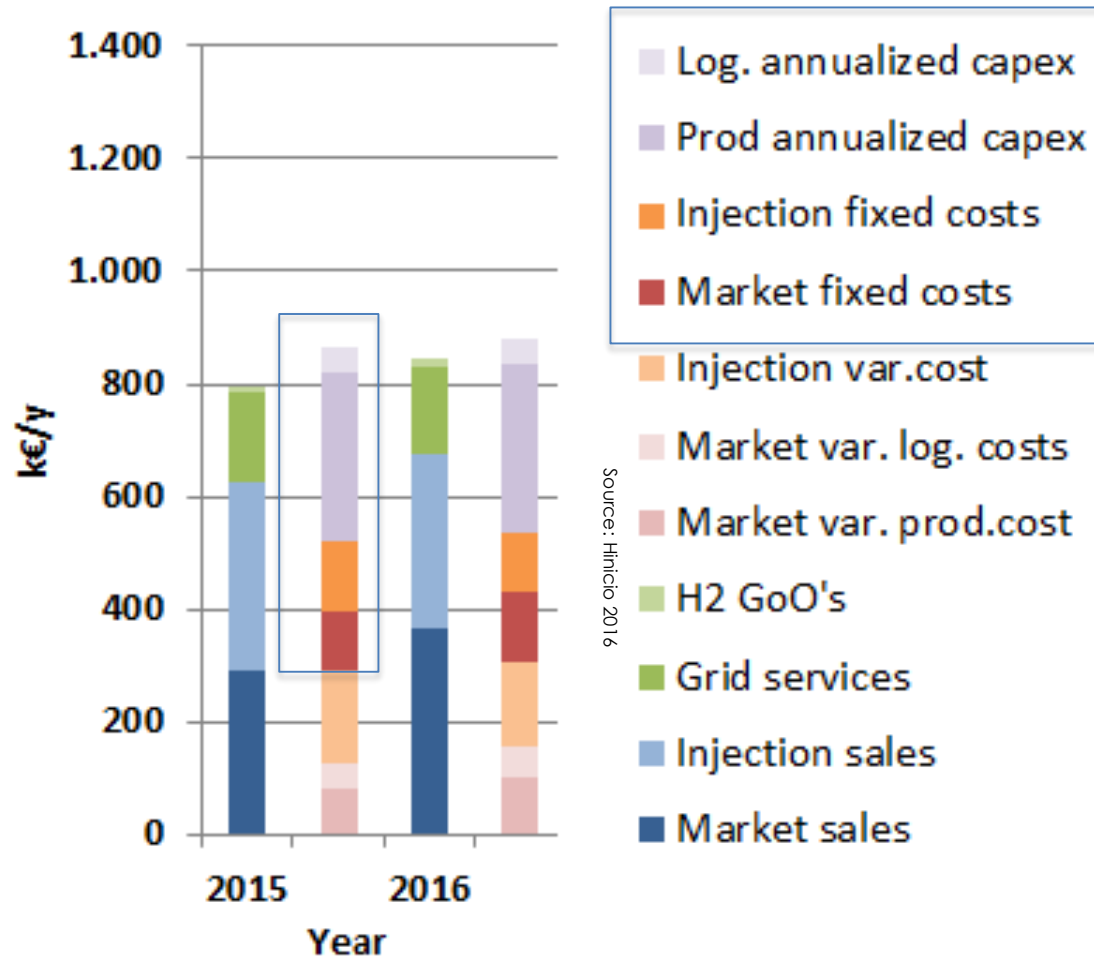
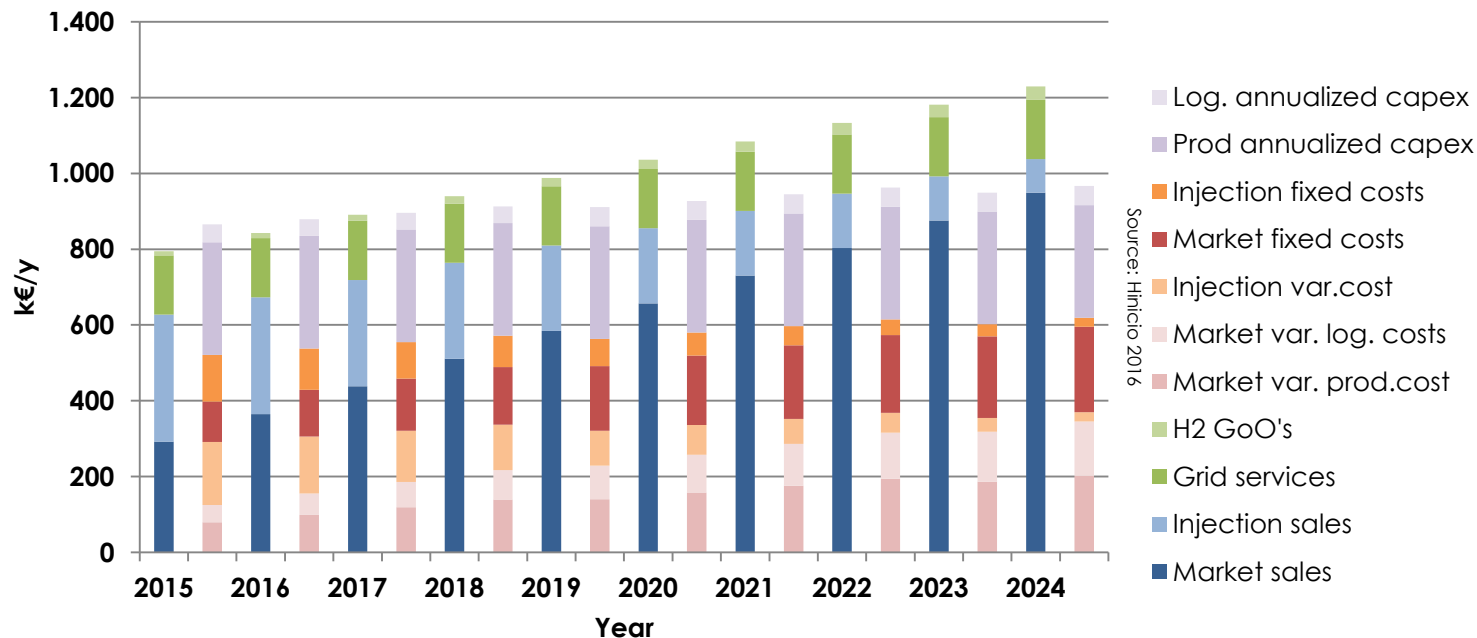


Figure: Hinicio, H2BCase Model

### Fixed Costs:

1. H2 Mobility: electrolyser O&M (3% +3% of CAPEX) & Fixed part of Grid fee & Trailer & Storage @ HRS O&M
2. Injection: Electrolyser O&M (3% +3% of CAPEX) & Fixed part of Grid fee
3. Depreciation of Electrolyser + Stack Replacement + Compressor & Injection Skid
4. Depreciations of Trailer & Storage @ HRS

## 1 MW semi-central Power-to-H2 system - Revenues and Costs (CAPEX depreciated)



IRR = 0% (10y)

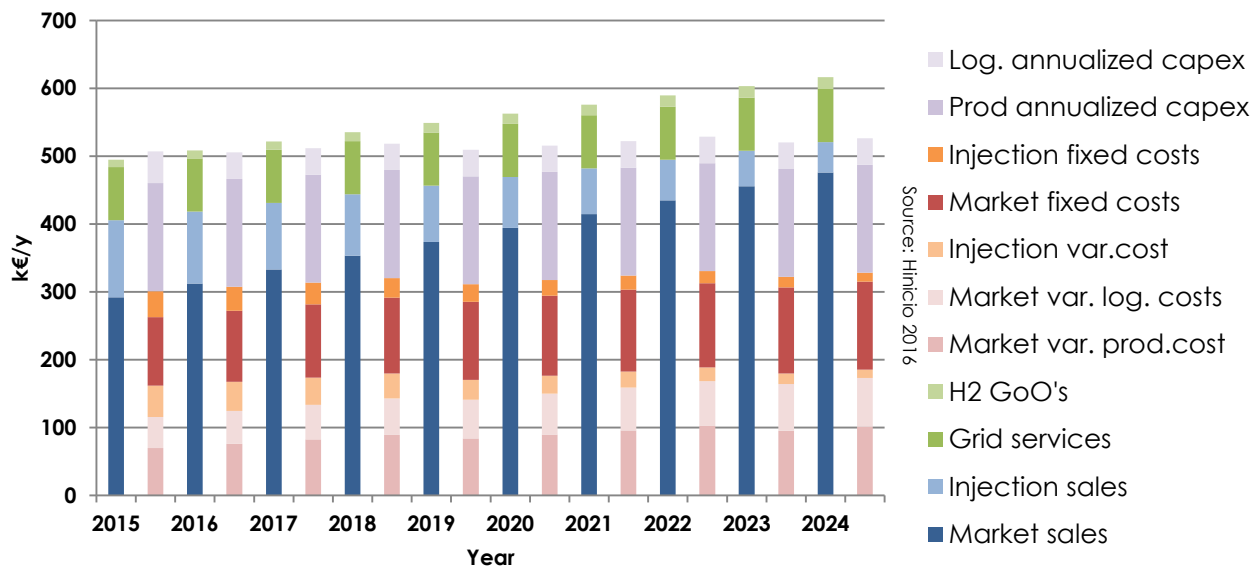
Payback = 10 years

Injection into the Gas Grid complement revenue streams during “valley of death” of FCEV market. Its contribution to margin decreases as hydrogen mobility market takes off.



# Injection provides risk coverage against lower than expected hydrogen sales

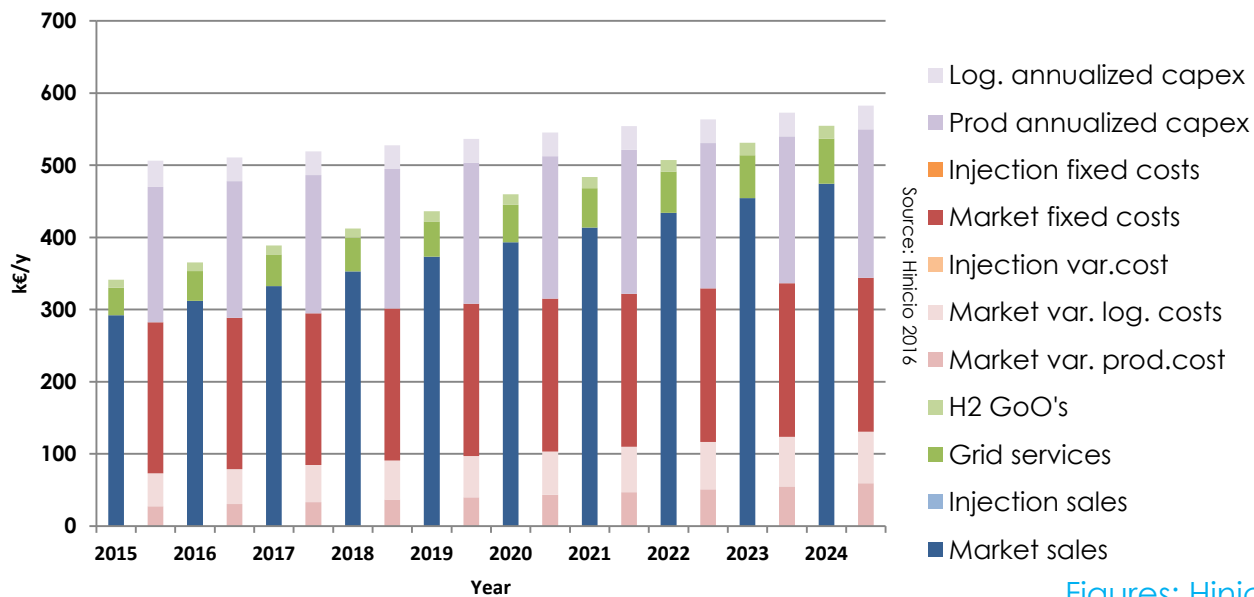
S2: low H2 Mob Market Take-Off With injection



IRR = -2% (10y)

Payback = 11 years

S9: low H2 Mob Market Take-Off Without injection

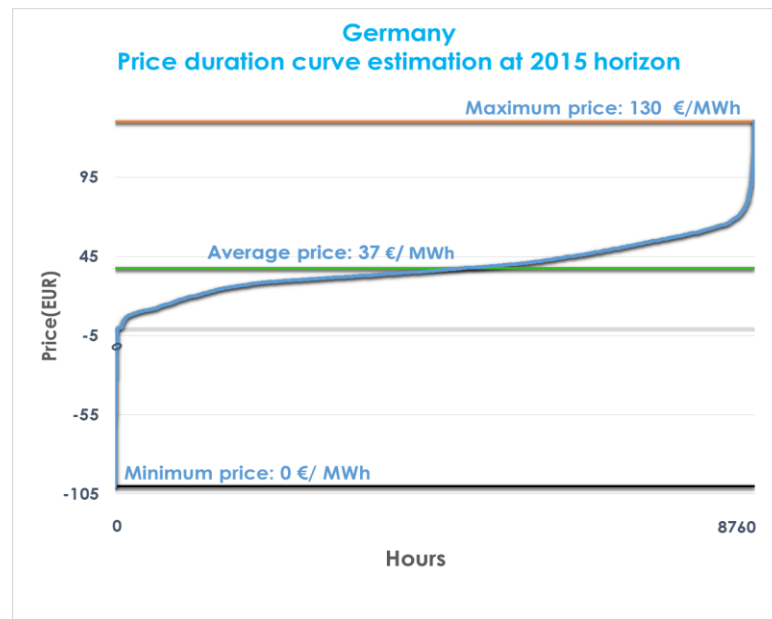


IRR = -12%

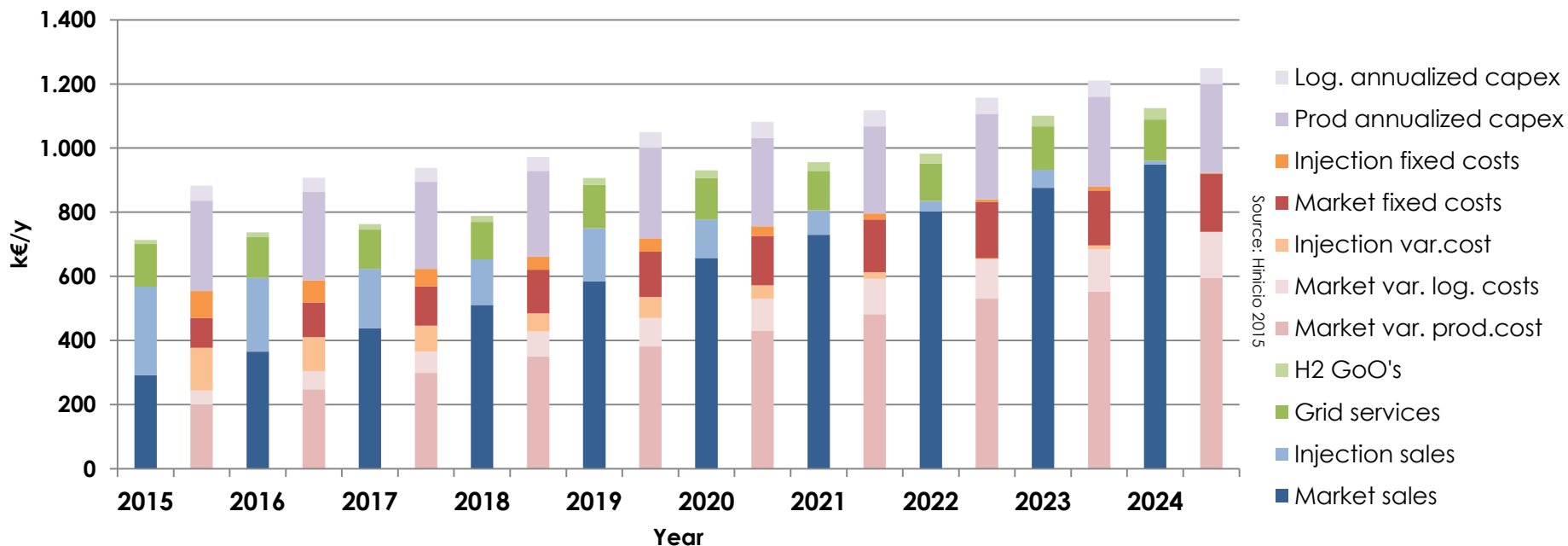
Payback = 19 years

# Scenario 3 - Germany 2015 - Hypotheses

Parameter					
	1 - Ref	2	3	4	5
Country	France		Germany		
Year of electrolyser commissioning	2015			2020	2030
Initial/Final H2 Mobility demand (kg/d)	100/325	100/163			
Electricity price duration curve or cost	France 2014		Germ. 2014	Germ. 2020	Germ. 2030
Grid charge	France 2015		Germany 2015 rates		
CSPE (€/MWh)	Electr.-int. 0.5				
H2 injection price (€/MWh)	90 (FIT)				55.8
Electrolyser capex (M €/ MW)	1,9				0.55
Electrolyser efficiency/stack lifetime	66%/4y				75%/10y



## German electricity market conditions : Revenues and Costs



IRR = -28% (10y)

Payback = N/A

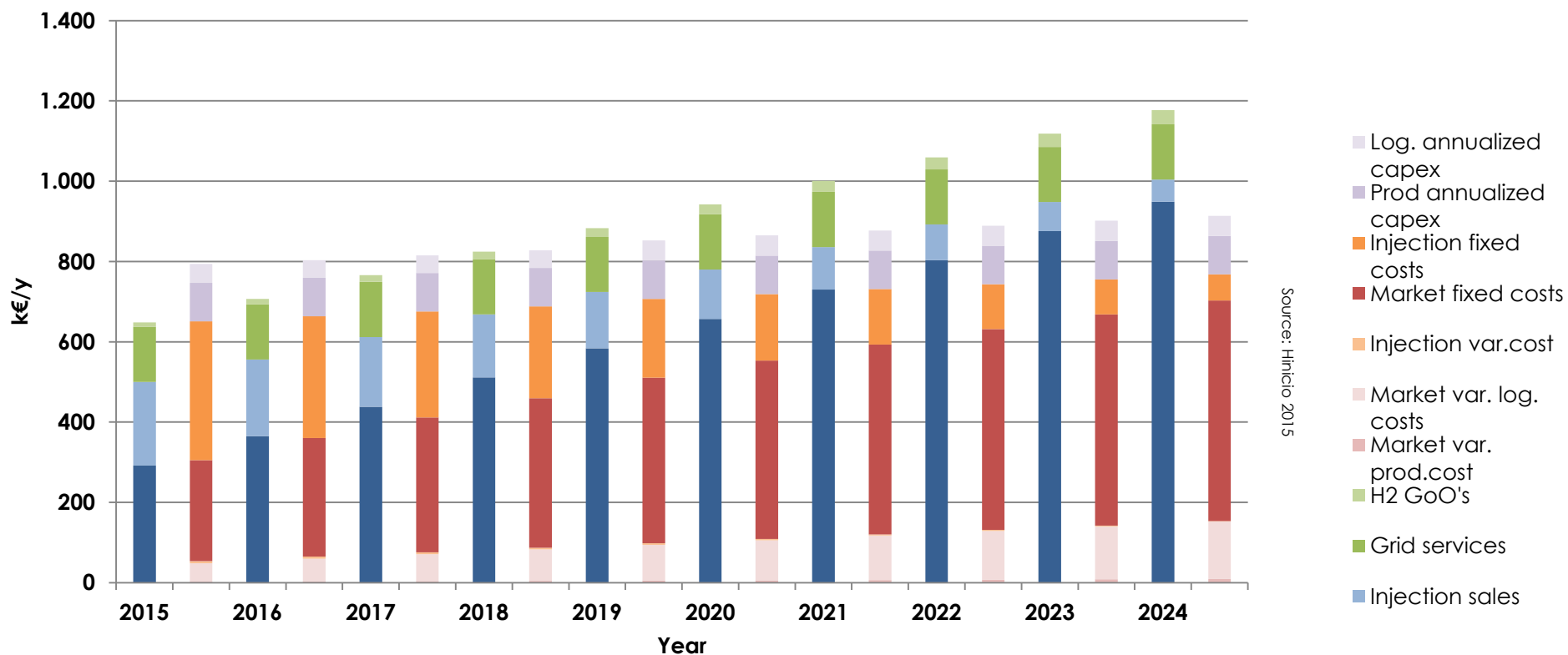
# Scenario 11 – France 2030 - Hypotheses

Parameter		11
	1 - Ref	
Country	France	
Year of electrolyser commissioning	2015	2030
Initial/Final H2 Mobility demand (kg/d)	100/325	
Electricity price duration curve or cost	France 2014	100% of wind el. cost France
Grid charge	France 2015	
CSPE (€/MWh)	Electr.-int. 0.5	
H2 injection price (€/MWh)	90 (FIT)	55.8
Electrolyser capex (M €/ MW)	1,9	0.55
Electrolyser efficiency/stack lifetime	66%/4y	75%/10y

- Upfront purchase of the production of renewable generation capacity at projected full cost
- Electrolyser technology of 2030

Table: Hinicio

# Scenario 11 – France 2030 - Results

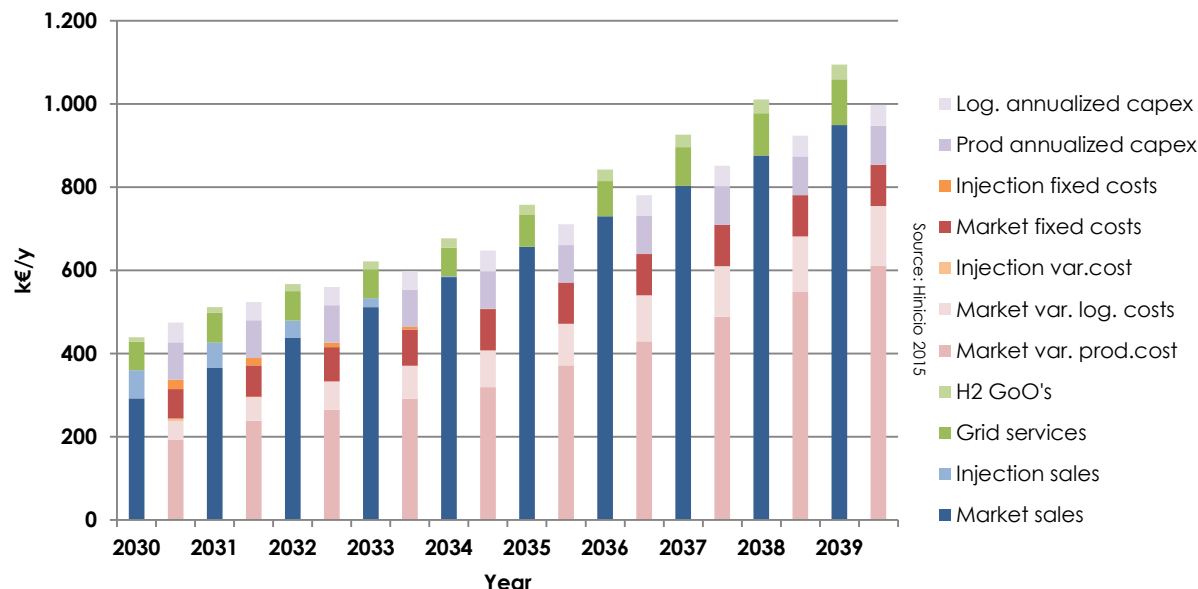


IRR = 0% (10y)

Payback = 10 years

Based on the marginal cost based priced duration curve considered for 2030, the Power-to-Gas application would break even

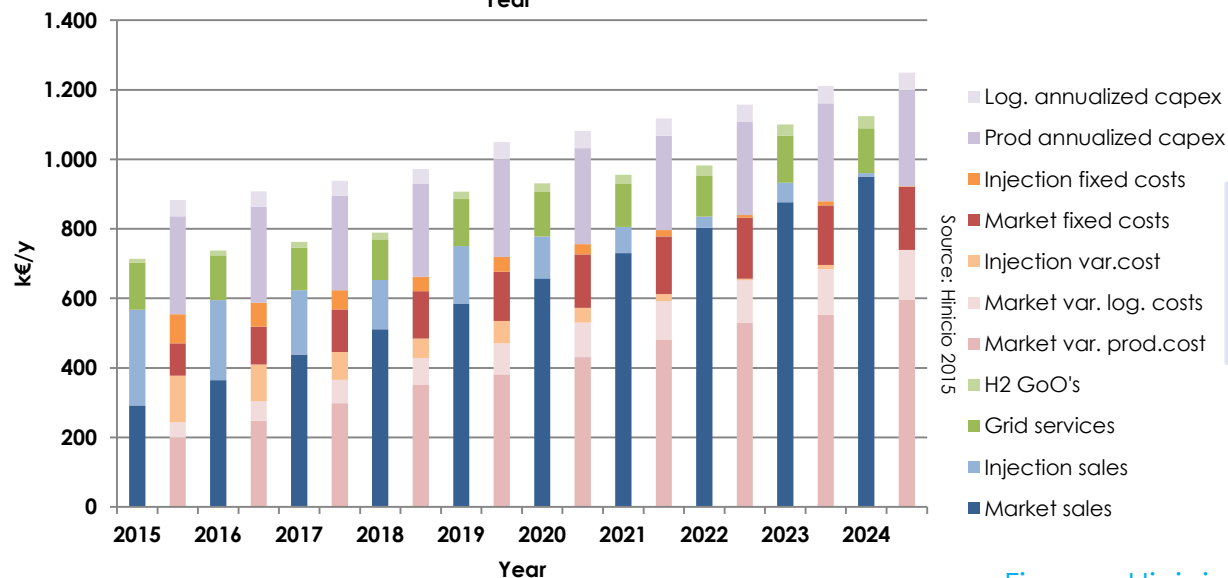
S5: German Electricity Prices & Electrolyser Performance 2030



IRR = 0% (10y)

Payback = 10 years

S3: German Electricity prices 2014



IRR = -28%

Payback = N/A

# Results of Scenario analysis

Scenario Nbr	1 (Ref)	2	3	4	5	6	7	8	9	10	11	12
Country	France		Germany									
Year of electrolyser commissioning	2015			2020	2030						2030	
Initial/Final H2 Mobility demand (kg/d)	100/325 (50+50 / 140+185)	100/163 (50+50/(70+93))					No H2 mobility sales		100/163			
Electricity price duration curve or cost	France  2014		Germ.  2014	Germ. 2020	Germ.  2030					26% of wind el. Cost France	100% of wind el. cost France	17% of wind el. Cost Germ.
Grid charge	France 2015		Germany 2015 rates									
CSPE (€/MWh)	Electr.-int. 0.5					19.5						
H2 injection price (€/MWh)	90 (FIT)				55,8			No inject.	No inject		55,8	
Electrolyser capex (M €/ MW)	1,9				0,55						0,55	
Electrolyser efficiency/stack lifetime	66%/4y				75%/10y						75%/10y	
IRR after 10 years	0%	-2%	-28%		0%	-5%	N/A	-3%	-12%	0%	0%	0%
1st Year EBIT > 0	Year 4	Year 2	N/A		Year 3	Year 5	N/A	year 5	year 13	year 4	Year 5	year 3
Payback Period	10 years	11 years	N/A		10 years	12 years	N/A	11 years	19 years	9 years	10 years	10 years
Alternative 1 to achieve IRR = 0%		€8.4/Kg H2 Mob	€9.5/Kg H2 Mob			€9.0/Kg H2 Mob	Primary Reserve @ 45.5/MW/h	€8.5/Kg H2 Mob	€11/kg H2 Mob			
Alternative 2 to achieve IRR = 0%		FIT €109 MWh	FIT @ €190 MWh			FIT @ €121 MWh	FIT @ €133.5 MWh	Primary Reserve @ €27/MW/h	Primary Reserve @ €70/MW/h			

Table: Hinicio, H2BCase Model

- Assuming a certain number of favourable regulatory conditions, achieving economic balance seems feasible for short-term deployments in France; therefore, with some further support, for instance in the form of investment subsidies, such deployments could attract private investment.
- The French fee regime applied as assumed above, would be particularly favourable for Power-to-gas. In contrast, the grid fee regime currently applied in Germany handicaps Power-to-gas.
- Injection into the natural gas grid can generate two complementary revenue streams – from sales to the gas grid, and from services to the power grid performed when hydrogen—is produced– which reduces exposure to uncertainty of revenues from the hydrogen market.
- An economic balance could potentially be achieved in both market environments and without public financial support by 2030 thanks to technological improvements.



- Create a feed-in tariff for the injection of green or low-carbon hydrogen into the natural gas grid of a level comparable to that of biomethane in France;
- In France, grant the hyperélectro-intensif status to hydrogen power-to-gas production;
- In Germany, provide similar tax, EEG appropriation, and grid fee benefits to hydrogen production by electrolysis as the hyperélectro-intensif status;
- In Europe, further develop sustainability criteria, certification procedures and accountability of green or low-carbon hydrogen towards EU targets, especially with regard to the EU Renewable Energies Directive (RED) and the EU Fuel Quality Directive (FQD);
- Exempt electricity used to produce green or low-carbon hydrogen injected into the natural gas grid from grid fees and energy taxes;
- Financially support the implementation of supplying hydrogen to fuel cell electric vehicles.

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